



GUYANA NATIONAL PRINTERS

# ANNUAL REPORT 2015



# **2015 Annual Report**

## Contents

Notice	2
Mission Statement	3
Corporate Information	4
Board of Directors	5
Management Team	6
Report of Directors	7 - 9
Report of the Auditor General	10-12
Report of the Chartered Accountants	13-14
Statement of Financial Position	15
Statement of Profit or Loss	16
Statement of Changes in Equity	17
Statement of Cash Flows	18
Notes on the Accounts	19-46



**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTICE OF ANNUAL GENERAL MEETING**

Notice is hereby given that the 34<sup>th</sup> Annual General Meeting of Guyana National Printers Limited will be held on 2017 September 29<sup>th</sup>, at 8:30 Hours in the company's Boardroom, Lot 1 Public Road, La Penitence Georgetown for the following purposes:-

1. To receive and consider the company's Financial Statements for the year ended 2015 December 31, and reports of the Directors and Auditors thereon.
2. To approve dividends in respect of the year ended 2015 December 31, as recommended by the directors.
3. To transact any other business of an Annual General Meeting.

BY ORDER OF THE BOARD



.....  
**Hazel Anthony**

## **IT'S MISSION IS TO:**

Consistently deliver the finest quality commercial packaging and printing with exceptional value on time, every time, and to meet or exceed our customers expectations in order to enhance their business and make them more successful.

Build lasting relationships through service based on Honesty, Reliability, Professionalism and Ethical Business Practices.

Add value to our service with our decades of knowledge and experience, making the customers packaging and print buying process effortless and their investment of time minimal.

Act as consultants, guiding our customers toward the best print solution and communicate with them effectively to efficiently process their jobs.

## CORPORATE INFORMATION

### **Board of Directors**

MR. CYRIL BELGRAVE (CHAIRMAN)

MR. PERCIVAL BOYCE (JNR)

MR. DHANESHWAR DEONARINE

MR. DON GRENARDO

MR. MARK HARRIS

MRS. MARLYN NEDD

MS. SANCHIA PERSAUD

MR. RAJESH RAMGOLAM

### **Bankers**

REPUBLIC BANK INC.

NEW BUILDING SOCIETY

### **Auditors**

Guyana National Printers Limited which is a wholly state-owned company is required to have its financial statements audited by the Audit Office of Guyana.

### **Main Office**

1 Public Road La Penitence

BOARD OF DIRECTORS



Mr Percival Boyce



Mrs Marilyn Nedd



Mr Mark Harris



Mr Rajesh Ramgolam



Mr Don Grenardo



Mr Cyril Belgrave  
(Chairman)



Mr Dhaneshwar Deonarine



Ms Sanchia Persaud



## SENIOR MANAGEMENT TEAM



Marlyn Nedd  
GENERAL MANAGER



Emerson McKoy  
PRODUCTION MANAGER



David Collins  
SALES & MARKETING  
MANAGER



Shawn Victorine  
FINANCE MANAGER



## REPORT OF THE DIRECTORS

### **Incorporation and Nature of Business**

Guyana National Printers Limited is a state owned company which was incorporated on 1976 May 21 and continued on 1997 May 21.

Guyana National Printers Limited is involved in the business of printing and packaging. It has no subsidiaries. Any debts of the company are duly documented in the notes of the financial statements.

## **Performance**

The Company's turnover decreased by \$115.9M from \$318.2.0M in 2014 to \$202.3M in 2015.

A pre-tax loss of (\$54.3M) was recorded in 2015 compared with profit \$5.7M in 2014. Cost of sales was recorded at 92.7% of sales in 2015 as against 83.2% reported in 2014. This small decrease is as a result of the company employing cost saving measures.

The Company's after tax position revealed a loss of (\$55.2M) in 2015 compared with profit of (\$7.1M) in 2014.

Administrative Expenses increased by \$1.4M from \$80.5 in 2014 to \$81.9M in 2015.

Earnings per share amounted to (\$196.14) in 2015 compared with (\$25.32) in 2014.

## **Pensions**

The Guyana National Printers Limited is a member of the STEPS Pensions Plan along with three other companies namely The Guyana Sugar Corporation Limited, Guyana National Shipping Corporation Limited and The Guyana Oil Company Limited.

The STEPS Pensions Plan is a Defined Benefits Pension Plan.

The re-measurement of Provision of Employee Benefits revealed a loss of (\$23.8M) in 2015 as compared to a gain of (\$9.7M) in 2014.

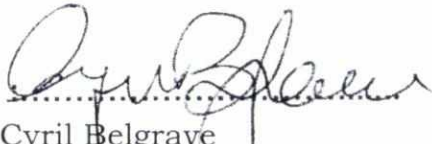
The Defined Benefit Liability was estimated by Bacon Woodrow & De Souza Limited, our Actuaries at \$92.7M in 2015 representing an increase of \$30.6M when compared to the previous year liability of \$62.1M.

## **Dividends**

No dividends were paid in 2015.

## **Retained Earnings**

The retained earnings amounted to (\$44,865,574) with shareholders equity being \$133,746,696 at the end of 2015.



.....  
Cyril Belgrave  
Chairman (ag)





## *Audit Office of Guyana*

*P.O. Box 1002, 63 High Street, Kingston, Georgetown, Guyana*

*Tel: 592-225-7592, Fax: 592-226-7257, <http://www.audit.org.gy>*

AG: 5/2017

13 February 2017

**REPORT OF THE AUDITOR GENERAL**  
**TO THE MEMBERS OF THE BOARD OF DIRECTORS**  
**OF THE GUYANA NATIONAL PRINTERS LIMITED**  
**ON THE FINANCIAL STATEMENTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

Chartered Accountants Maurice Solomon & Company, have audited on my behalf the financial statements of the Guyana National Printers Limited, which comprise the statement of financial position as at 31 December 2015 and the statement of profit or loss and other comprehensive income, statement of changes in equity and the statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information as set out on pages 5 to 35. The audit was conducted in accordance with the Audit Act 2004.

*Management's responsibility for the financial statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditor's responsibility*

My responsibility is to express an opinion on these financial statements based on my audit. I conducted my audit in accordance with International Standards on Auditing issued by the International Federation of Accountants (IFAC), and those of the International Organization of Supreme Audit Institutions (INTOSAI). Those standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

As required by the Audit Act 2004, I have reviewed the audit plan and procedures, working papers, report and opinion of the Chartered Accountants. I have also had detailed discussions with the Chartered Accountants on all matters of significance to the audit and had carried out additional examinations, as necessary, in arriving at my opinion.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

### *Opinion*

In my opinion, the financial statements give a true and fair view, in all material respects of the financial position of Guyana National Printers Limited as at 31 December 2015, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

### *Emphasis of Matter*

Without qualifying my opinion, I wish to emphasize that the financial statements have been prepared using the principles applicable to a going concern which contemplate the realization of assets and liquidation of liabilities in the normal course of business. However, as explained in Note 24 to the financial statements the Government of Guyana has taken a decision to privatize the Company. No adjustment to assets or liabilities has been made as a result of this.

I also draw attention to Note 15 to the financial statements which state that the terms and conditions of the loan from the Government of Guyana are yet to be finalised. This loan is stated as a non current, interest free liability in the financial statements of the Company. My opinion is not qualified in respect of this matter.

### *Report on Other Legal and Regulatory Requirements*

The Financial Statements comply with the requirements of the Companies Act 1991.



AUDIT OFFICE  
COURT STREET





*Maurice Solomon & Co.*

*Chartered Accountants/Management Consultants*



**REPORT OF THE CHARTERED ACCOUNTANTS  
MAURICE SOLOMON & CO.  
TO THE AUDITOR GENERAL  
ON THE FINANCIAL STATEMENTS OF  
GUYANA NATIONAL PRINTERS LIMITED  
FOR THE YEAR ENDED 31 DECEMBER 2015**

We have audited the accompanying financial statements of Guyana National Printers Limited which comprised of the statement of financial position as at 31 December, 2015 and the statement of profit or loss and other comprehensive income, statement of changes in equity and the statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes as set out on pages 5 to 35.

*Management's responsibility for the financial statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

*Auditor's responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## *Opinion*

In our opinion, the financial statements give a true and fair view of the financial position of the Guyana National Printers Limited as at 31 December 2015, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

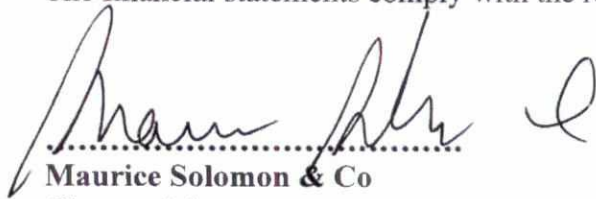
## *Emphasis of Matter*

Without qualifying our opinion, we wish to emphasize that the financial statements have been prepared using the principles applicable to a going concern which contemplate the realisation of the assets and liquidation of liabilities in the normal course of business. However, as explained in note 24 to the financial statements the Government of Guyana has taken a decision to privatise the company. No adjustment to assets or liabilities has been made as a result of this.

We also draw attention to note 15 to the financial statements which states that the terms and conditions of the loan from the Government of Guyana are yet to be finalised. This loan is stated as a non current, interest free liability in the financial statements of the company. Our opinion is not qualified in respect of this matter.

## *Report on Other Legal and Regulatory Requirements*

The financial statements comply with the requirements of the Companies Act 1991.



Maurice Solomon & Co  
Chartered Accountants  
7<sup>th</sup> February, 2017

## GUYANA NATIONAL PRINTERS LIMITED

## STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2015

	<u>Notes</u>	<u>2015</u> G\$	<u>2014</u> G\$
<b>ASSETS</b>			
<b>NON-CURRENT ASSETS</b>			
Property, Plant and Equipment	8	<u>162,835,757</u>	<u>172,958,287</u>
Inventories	9	99,791,275	99,135,762
Trade Receivables	10(a)	22,031,946	31,763,045
Other Receivables and Prepayments	10(b)	12,325,500	2,578,971
Taxes Recoverable		5,086,434	4,445,271
External Payments Deposits	11	100,977	100,977
Cash and Bank	12	8,661,038	44,928,429
		<u>147,997,170</u>	<u>182,952,455</u>
<b>TOTAL ASSETS</b>		<u><b>310,832,927</b></u>	<u><b>355,910,742</b></u>
<b>EQUITY AND LIABILITIES</b>			
<i>Capital and Reserves</i>			
Share Capital	13 (a)	2,814,850	2,814,850
Accumulated Earnings		(44,835,574)	34,162,521
Revaluation Reserve	14	175,867,420	175,867,420
		<u>133,846,696</u>	<u>212,844,791</u>
<b>NON-CURRENT LIABILITIES</b>			
Borrowing	15	<u>25,807,272</u>	<u>25,807,272</u>
<b>CURRENT LIABILITIES</b>			
Trade Payables	16	16,108,780	21,768,317
Other Payables and Accruals	17	15,983,754	14,846,495
Advance Payment	18	14,902,904	15,201,100
Defined Benefit Liability - Pension Liability	19 (b)	92,713,000	62,126,000
Taxation		4,905,563	3,316,767
Bank Overdraft	12 (b)	6,564,959	-
		<u>176,986,232</u>	<u>143,065,951</u>
<b>TOTAL EQUITY AND LIABILITIES</b>		<u><b>310,832,927</b></u>	<u><b>355,910,742</b></u>

These financial statements were approved by the Board of Directors on..... November, 2016  
on behalf of the Board:

..... Director  
..... Director

The notes on pages 9 - 35 form an integral part of these financial statements

**GUYANA NATIONAL PRINTERS LIMITED**  
**STATEMENT OF PROFIT OR LOSS**  
**AND OTHER COMPREHENSIVE INCOME**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

	<u>Notes</u>	<u>2015</u>	<u>2014</u>
		G\$	G\$
Revenue	3	202,250,979	318,159,327
Cost of Goods Sold	4	(187,514,952)	(264,686,136)
Gross Profit		<u>14,736,027</u>	<u>53,473,191</u>
Other Income	5	12,910,382	21,346,533
<b>Total Income</b>		<u>27,646,409</u>	<u>74,819,724</u>
Administrative Expenses	6	81,909,869	80,548,718
Profit/ (Loss) before Tax		<u>(54,263,460)</u>	<u>(5,728,994)</u>
Taxation	7	(947,634)	(1,406,840)
Profit / (Loss) for the Year		<u>(55,211,095)</u>	<u>(7,135,834)</u>
<b>Other Comprehensive Income</b>			
<i>Item that will not reclassified subsequently to profit or loss:</i>			
Remeasurement of Provision of Employee Benefits	19 (g)	(23,787,000)	(9,727,000)
Total Comprehensive Income		<u>(78,998,095)</u>	<u>(16,862,834)</u>
Basic Earnings/ (Loss) per Share in Dollars	26	<u>(196.14)</u>	<u>(25.35)</u>

The notes on pages 9 - 35 form an integral part of these financial statements



**GUYANA NATIONAL PRINTERS LIMITED**  
**STATEMENT OF CHANGES IN EQUITY**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

	Share Capital	Accumulated Earnings	Revaluation Reserves	<u>Total</u>
<b><u>Year Ended 31 December 2015</u></b>				
	<b>G\$</b>	<b>G\$</b>	<b>G\$</b>	<b>G\$</b>
Balance at 1 January 2015	2,814,850	34,162,521	175,867,420	212,844,791
(Loss) for the Year	-	(55,211,095)	-	(55,211,095)
Other Comprehensive Income for the year	-	(23,787,000)	-	(23,787,000)
Total Comprehensive Income for the year	<b>2,814,850</b>	<b>(44,835,574)</b>	<b>175,867,420</b>	<b>133,846,696</b>
Realization of Revaluation Gains	-	-	-	-
Balance at 31 December 2015	<b>2,814,850</b>	<b>(44,835,574)</b>	<b>175,867,420</b>	<b>133,846,696</b>
<b><u>Year Ended 31 December 2014</u></b>				
	<b>G\$</b>	<b>G\$</b>	<b>G\$</b>	<b>G\$</b>
Balance at 1 January 2014 (As previously reported).	2,814,850	48,641,039	178,251,736	229,707,625
(Loss) for the Year	-	(7,135,834)	-	(7,135,834)
Other Comprehensive Income for the year	-	(9,727,000)	-	(9,727,000)
Total Comprehensive Income for the year	<b>2,814,850</b>	<b>31,778,205</b>	<b>178,251,736</b>	<b>212,844,791</b>
Realization of Revaluation Gains	-	2,384,316	(2,384,316)	-
Balance at 31 December 2014	<b>2,814,850</b>	<b>34,162,521</b>	<b>175,867,420</b>	<b>212,844,791</b>

The notes on pages 9 - 35 form an integral part of these financial statements

**GUYANA NATIONAL PRINTERS LIMITED**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

	2015	2014
	G\$	G\$
<b>Operating Activities</b>		
Profit/ (Loss) before Tax	(54,263,460)	(5,728,994)
<i>Adjustment for:</i>		
Depreciation	18,144,520	17,972,744
(Gain)/ Loss on Disposal of Non-current Assets	228,740	(1,769,796)
Net Movements in Defined Benefit Obligation	6,800,000	5,834,000
<b>Operating Profit before Working Capital changes</b>	<b>(29,090,200)</b>	<b>16,307,954</b>
Decrease/(Increase) in Inventories	(655,513)	(30,966,542)
Decrease/(Increase) in Receivables	9,731,099	(4,064,365)
(Decrease)/Increase in Payables and Accruals	(5,659,537)	6,913,489
Decrease/(Increase) in other Receivables and Prepayment	(9,746,529)	5,169,954
(Decrease) in Advance Payments	839,060	3,057,821
<b>Cash generated from Operations</b>	<b>(34,581,620)</b>	<b>(3,581,689)</b>
Taxes Paid	-	(1,380,479)
<b>Net Cash provided by/(used in) Operating Activities</b>	<b>(34,581,620)</b>	<b>(4,962,168)</b>
<b>Investing Activities</b>		
Purchase of Non-Current Assets	(8,250,730)	(10,677,833)
Proceeds from Sale of Non-Current Assets	-	4,875,000
<b>Net Cash used in Investing Activities</b>	<b>(8,250,730)</b>	<b>(5,802,833)</b>
Decrease in Cash and Cash Equivalents	(42,832,350)	(10,765,001)
Cash and Cash Equivalents at Beginning of Year	44,928,429	55,693,430
<b>Cash and Cash Equivalents at End of Year</b>	<b>2,096,079</b>	<b>44,928,429</b>
<b>Comprising:</b>		
Cash on Hand and at Bank	8,661,038	44,928,429
Bank Overdraft	(6,564,959)	-
	<b>2,096,079</b>	<b>44,928,429</b>

The notes on pages 9 - 35 form an integral part of these financial statements

## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

**1. COMPANY IDENTIFICATION****(a) Incorporation and Business Activities**

The Guyana National Printers Limited was formerly known as the Guyana Lithographic Company Limited which was incorporated on May 26, 1976. It was then registered as Guyana National Lithographic Company Limited. From 1980 the Company merged with Guyana Printers Limited and the merged company was renamed Guyana National Printers Limited.

The Company's principal activities are to provide printing and packaging services.

**2. SIGNIFICANT ACCOUNTING POLICIES****(a) Accounting Convention**

The financial statements have been prepared under the historical cost convention as modified by the revaluation of certain non-current assets and the accounting policies conform with International Financial Reporting Standards.

**(b) *Standards, amendments and interpretations that are not yet effective in current year and either not relevant or which has no material impact on the company's financial reporting.***

IFRS 9 Financial Instruments: Classification and Measurement- Amendments (1 January 2018)

IFRS 10 Consolidated Financial Statements- Amendments (1 January 2016)

IFRS 11 Joint Arrangements - Amendments (1 January 2016)

IFRS 15 Revenue from Contracts with Customer- Amendments (1 January 2017)

IAS 1 Amendments to IAS 1 - Statement of Comprehensive Income

IAS 27 Separated Financial Statements- Amendments (1 January 2016)

**(c) *The Standards and amendments that are effective in the current year and has material impact on the Company's financial reporting.***

IAS 1 Presentation of Financial Statements- Amendments (1 January 2016)

IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors

IAS 16 Property, Plant and Equipment- Amendments (1 January 2016)

IAS 36 Recoverable Amount Disclosures for Non Financial Assets

IAS 19 Amendments to IAS 19 - Employee Benefits

IFRS 13 Fair Value Measurement



**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**2. SIGNIFICANT ACCOUNTING POLICIES (Cont'd)**

- (d) *The standards and amendments that are effective in the current year and expected to have to no material impact on the Company's financial reporting.*

Amendments to IFRS 10, IFRS 12 and IAS 27 - Investment Entities  
IAS 32 Offsetting Financial Assets and Liabilities - Amendments  
IAS 36 Recoverable Amount Disclosures for Non Financial Assets - Amendments  
IFRS 12 Disclosures of Interest in Other Entities  
IAS 27 Separate Financial statements  
IAS 28 Investments in Associates and Joint Ventures  
IFRIC 21 - Levies

**(e) Foreign Currency Transaction**

Transactions involving foreign currencies are translated at the exchange rates at the dates of these transactions. At the date of the Statement of Financial Position all assets and liabilities denominated in foreign currencies are translated into Guyana dollars at the exchange rates ruling at that date. Gains and losses arising from the settlement of and from the translation of monetary assets and liabilities denominated in foreign currencies are recognized in the Statement of Comprehensive Income.

**(f) Cash and Cash Equivalents**

Cash and cash equivalents are held for the purpose of meeting short term cash commitments rather than investments or other purposes. These are readily convertible to a known amount of cash, with maturity dates of 3 months or less.

**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**2. SIGNIFICANT ACCOUNTING POLICIES Cont'd**

**(g) Revenue Recognition**

Revenue and expense are recognised on an accrual basis.

**(h) Non-Current assets and Depreciation**

Freehold land and buildings held for use in the supply of services and for administrative purposes are stated in the statement of financial position at their revalued amounts. Revalued amounts are taken as the fair value of the date of revaluation less subsequent accumulated depreciation and any impairment loss.

Any revaluation increase arising on the revaluation of such land, buildings and equipment is credited to revaluation reserve.

Depreciation of other non-current assets other than freehold land is calculated on the straight line method at rates sufficient to write off the cost or revaluation of these assets to their residual values over their estimated useful lives as follows:

Buildings	-	2%
Plant, Machinery and Equipment	-	10-12 %
Motor Vehicles	-	25%

**(i) Inventories**

These are revalued at the Lower of Cost and Net Realizable Value using primarily the Weighted Average Cost method.

**(j) Provision for Impairment of Receivables**

A Provision for Bad and Doubtful Debt is made based on an estimate of 6% of the Total Receivables.

Bad Debt is written off based on the status of the debt and evidence of non-collectability. A list would be compiled by management for approval from the Board of Directors.

**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**2. SIGNIFICANT ACCOUNTING POLICIES Cont'd**

**(j) Taxation**

Provision for deferred corporation tax is computed using the liability method, for all temporary differences arising between the tax bases of the assets and liabilities and their carry values for financial reporting purposes. The current enacted tax rate is used to determine deferred income tax.

The principal temporary differences arise from depreciation of property and equipment and tax losses carried forward. Deferred tax assets relating to the carry forward of unused tax losses are recognized to the extent that it is possible that future taxable profit will be available against which the unused tax losses can be utilized.

Deferred tax assets not taken up due to uncertainties with respect to recoverability was approximately G\$29,984,002 (2014 - G\$10,690,497)

**(k) Revaluation Reserve**

Surplus and Disposals on revalued non-current assets are debited and credited to this account.

Surplus and Deficit on revalued non-current assets are debited and credited to this account.



## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

	2015 G\$	2014 G\$
<b>3. Revenue</b>		
Government	130,579,865	296,057,466
Private	19,939,499	22,101,861
Group Sales	50,578,631	-
Others - Local	1,152,984	-
	<b>202,250,979</b>	<b>318,159,327</b>
<b>4. Cost of Goods Sold</b>		
Opening Work in Progress	28,471,922	15,502,163
Materials Issued/ used	67,836,977	138,637,338
Overheads	95,811,899	81,198,879
Direct Labour	34,796,305	34,732,058
Closing Work-in-Progress	(41,367,319)	(28,471,922)
Finished Goods Consumed	1,965,169	23,087,620
	<b>187,514,952</b>	<b>264,686,136</b>
<b>5. Other Income</b>		
Interest Income	390,748	549,479
Others	1,476,500	2,134,045
Proceeds from Sale of Non-Current Assets	-	4,875,000
Reduction in Provision for Impairment of Receivables	625,920	-
Exchange Losses	-	3,464,697
Phone Card Commission	93,926	-
Rental Income	10,323,288	10,323,312
	<b>12,910,382</b>	<b>21,346,533</b>
<b>6. Administrative Expenses</b>		
<b>Employment Costs:</b>		
Salaries and Wages	36,241,170	36,314,576
Pensions - Management Fee	1,507,478	2,136,939
Pension Costs - Income & Expenses (note 19 (f) )	13,222,000	12,024,000
Other Staff Costs	7,607,785	7,378,377
	<b>58,578,433</b>	<b>57,853,892</b>
<b>Other Costs</b>	16,095,669	15,505,367
Depreciation (a)	4,715,767	3,984,653
Auditor's Remuneration	1,800,000	1,705,560
Actuary Fee	500,000	420,000
Directors' Emoluments (note 23 (iii) )	220,000	815,000
Bad Debts	-	264,246
	<b>81,909,869</b>	<b>80,548,718</b>



## GUYANA NATIONAL PRINTERS LIMITED

### NOTES ON THE ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 2015

6. Administrative Expenses (cont'd)	2015	2014
	G\$	G\$
<b>(a) Depreciation Charges</b>		
Administration	4,715,767	3,984,653
Overheads	13,428,753	13,988,091
	<u>18,144,520</u>	<u>17,972,744</u>

#### 7. Taxation

##### Reconciliation of Tax Expenses and Accounting Profit/(Loss)

Accounting (Loss)	<u>(54,263,460)</u>	<u>(5,728,994)</u>
Corporation Tax at 30%	(16,279,038)	(1,718,698)
<b><u>Add:</u></b>		
Tax effect of Expenses not Deductible in determining Taxable Profit		
Depreciation for Accounting purposes	5,443,356	5,391,823
	<u>(10,835,682)</u>	<u>3,673,125</u>
<b><u>Deduct:</u></b>		
Tax effect of Depreciation for Tax purposes	(3,347,461)	(3,999,443)
Other	(117,224)	(164,844)
	<u>(14,300,367)</u>	<u>(491,162)</u>
Loss Relief/ Loss Carried Forward	14,230,854	491,162
Corporation Tax	-	-
Property Tax	947,634	1,406,840
	<u>947,634</u>	<u>1,406,840</u>
Current Tax	<u>947,634</u>	<u>1,406,840</u>

## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

## 8. Property, Plant &amp; Equipment

	Land and Building		Plant, Machinery and Equipment	Motor Vehicles	Total
	Freehold G\$	Leasehold G\$	G\$	G\$	G\$
<b><u>Cost/Valuation</u></b>					
At 1 January 2015	133,401,154	957	140,528,316	7,426,865	281,357,292
Additions	-	-	4,100,960	4,149,770	8,250,730
Disposal	-	-	(795,312)	-	(795,312)
At 31 December 2015	<b>133,401,154</b>	<b>957</b>	<b>143,833,964</b>	<b>11,576,635</b>	<b>288,812,710</b>
<b>Comprising:</b>					
Cost	21,212,067	957	123,605,968	11,576,635	156,395,626
Valuation	112,189,087	-	20,227,997	-	132,417,084
	<b>133,401,154</b>	<b>957</b>	<b>143,833,964</b>	<b>11,576,635</b>	<b>288,812,710</b>
<b><u>Depreciation</u></b>					
At 1 January 2015	14,605,884	-	86,366,256	7,426,865	108,399,005
Charge for the Year	2,668,042	-	15,127,311	349,167	18,144,520
Write back on Disposal	-	-	(566,572)	-	(566,572)
At 31 December 2015	<b>17,273,926</b>	<b>-</b>	<b>100,926,995</b>	<b>7,776,032</b>	<b>125,976,953</b>
<b><u>Net Book Values</u></b>					
At 31 December 2014	<b>118,795,270</b>	<b>957</b>	<b>54,162,060</b>	<b>-</b>	<b>172,958,287</b>
At 31 December 2015	<b>116,127,228</b>	<b>957</b>	<b>42,906,969</b>	<b>3,800,603</b>	<b>162,835,757</b>

## GUYANA NATIONAL PRINTERS LIMITED

### NOTES ON THE ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 2015

#### 8. Property, Plant & Equipment (cont'd)

- (a) Property, plant and equipment vested on May 26, 1976 were stated at the book values of the previous owners (which were in excess of compensation prices) less provision for depreciation computed on those values until 1982 and 2008 when revaluation was done by professional valuers. The surplus on the revaluation has been credited to capital reserve.

If assets were not revalued the estimated Net Book Value would be G\$ 30,418,673  
(2014: G\$ 40,541,204).

#### 9. Inventories

	2015 G\$	2014 G\$
Raw Materials	34,724,085	42,476,890
Finished Goods	13,973,585	15,938,754
Work-In-Progress	41,367,319	28,471,922
Spares	9,726,286	12,248,196
	<u>99,791,275</u>	<u>99,135,762</u>

The costs of inventory recognised as expense during the period with respect to the operations were G\$82,215,803 (2014: G\$138,414,954). Cost of Sales includes Labour Cost and Depreciation Charges. The company has not written off Obsolete Stock during the year. Inventories of G\$99,791,275 (2014: G\$99,135,762) are expected to be recovered within twelve months.

#### 10. (a) Trade Receivables

Trade Receivables	23,438,240	33,795,259
Less: Provision for Impairment collectively assessed (i)	(1,406,294)	(2,032,214)
	<u>22,031,946</u>	<u>31,763,045</u>

(i) As at 1 January	2,032,214	1,767,969
Adjustment for the year (6% on Total Receivables)	(625,920)	264,245
At 31 December	<u>1,406,294</u>	<u>2,032,214</u>

#### (b) Other Receivables and Prepayments

Other Receivables and Prepayments	97,764	100,127
Advances	12,227,736	2,478,844
	<u>12,325,500</u>	<u>2,578,971</u>



## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

	2015 G\$	2014 G\$
<b>11. External Payments Deposits</b>	<u>100,977</u>	<u>100,977</u>
<p>These represent amounts deposited with commercial banks under External Payments Deposit Scheme for payments of amounts due to foreign suppliers. Such funds are restricted within the Scheme and are awaiting permission from Bank of Guyana to remit to foreign suppliers.</p>		
<b>12. (a) Cash and Bank</b>		
Cash at Bank	8,461,603	44,783,429
Cash in Hand	199,435	145,000
	<u>8,661,038</u>	<u>44,928,429</u>
<b>(b) Bank Overdraft</b>		
NBIC Current A/c	<u>(6,468,958)</u>	<u>-</u>
<b>13. Share Capital</b>		
<b>Authorised</b>		
Number of Ordinary Shares	<u>300,000</u>	<u>300,000</u>
<b>(a) Issued and Fully Paid</b>		
281,485 ordinary shares	<u>G\$ 2,814,850</u>	<u>G\$ 2,814,850</u>
<p>These shares are of G\$10 par value and have equal voting rights and rights to dividend</p>		
<b>14. Revaluation Reserve (Note 2k)</b>		
At 1 January	175,867,420	178,251,736
Disposal of Non-Current Assets	-	(2,384,316)
At 31 December	<u>175,867,420</u>	<u>175,867,420</u>
<b>15. Borrowing</b>		
Ministry of Finance	<u>25,807,272</u>	<u>25,807,272</u>
<p>This represents monies borrowed from the Government of Guyana for which the terms and conditions are yet to be finalised.</p>		



**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

	2015 G\$	2014 G\$
<b>16. Trade Payables</b>		
Foreign	<u>16,108,780</u>	<u>21,768,317</u>
<b>17. Other Payables and Accruals</b>		
Other Payables and Accruals	<u>15,983,754</u>	<u>14,846,495</u>
<b>18. Advance Payments</b>		
Local	<u>14,902,904</u>	<u>15,201,100</u>

This represents amounts received in advance for jobs to be done on behalf of various customers.

**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**19. Defined Benefit Liability (cont'd)**

**(c) Movements in Present Value of Defined Benefit Obligation :**

	<b>2015</b>	<b>2014</b>
	<b>G\$</b>	<b>G\$</b>
Defined Benefit Obligation at start of year	329,762,000	330,377,000
Current Service Cost	10,282,000	9,907,000
Interest Cost	16,090,000	15,796,000
Members' Contributions	2,469,000	2,379,000
Experience Adjustments	13,263,000	590,000
Benefits Paid	(16,139,000)	(29,287,000)
	<b><u>355,727,000</u></b>	<b><u>329,762,000</u></b>

**(d) Movements in the Fair Value of the Plan Assets in the current year were as follows :**

Fair Value of Plan Assets at start of year	267,636,000	283,812,000
Interest Income	13,150,000	13,679,000
Return on Plan Assets (excluding Interest Income)	(10,524,000)	(9,137,000)
Company Contributions	4,276,000	6,190,000
Members' Contributions	2,469,000	2,379,000
Benefits paid	(16,139,000)	(29,287,000)
<b>Fair Value of Plan Assets at end of year</b>	<b><u>260,868,000</u></b>	<b><u>267,636,000</u></b>
Actual Return on Plan Assets	<b>2.626</b>	<b>4.542</b>

**(e) Movement in Fair Value of Plan Asset Allocation**

Cash and Cash Equivalents	117,538,000	122,032,000
Local (Guyanese) and Regional Listed Equities	67,550,000	71,068,000
Overseas Equities (Developed Markets)	12,819,000	18,550,000
Regional Bonds	41,028,000	35,856,000
Developed Market Bonds - Overseas Bonds	4,361,000	2,138,000
Property	17,572,000	17,992,000
<b>Fair Value of Plan Assets at end of year</b>	<b><u>260,868,000</u></b>	<b><u>267,636,000</u></b>

## GUYANA NATIONAL PRINTERS LIMITED

### NOTES ON THE ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 2015

#### 19. Defined Benefit Liability (cont'd)

(i) Summary of Principal Assumptions as at 31 December :	2015	2014
Discount Rate	5.0%	5.0%
Average Individual Salary Increase	5.0%	5.0%
Future Pension Increase	2.0%	2.0%

Assumptions regarding future mortality are based on published mortality tables. The life expectancies underlying the value of the defined benefit obligation as at 31 December 2015 and 2014 are as follows :

*Life expectancy at age 60 for current pensioner in years:*

Male	18.0	18.0
Female	22.5	22.5

*Life expectancy at age 60 for current members age 40 in years:*

Male	18.0	18.0
Female	22.5	22.5

#### (j) Sensitivity Analysis

The calculation of the defined benefit obligation is sensitive to the assumptions used. The following table summarises how the defined benefit obligation as at 31 December 2015 would have changed as a result of a change in the assumption used.

	1 % pa Decrease (\$m)	1 % pa Decrease (\$m)
Discount Rate	52.319	(42.226)
Future Salary Increase	(14,293)	15.966

An increase of 1 year in the assumed life expectancies show above would increase the Defined Benefit Obligation at 31 December 2015 by G\$9.190M.

These sensitivities were calculated by re-calculating the defined benefit obligation using the revised assumptions.

The Company expects to pay G\$7.106M to the Pension Scheme during 2015.



## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

20. Analysis of Financial Assets and Liabilities by Measurement Basis

ASSETS	2015		Total G\$
	Loans and Receivables	Financial Assets and Liabilities at Amortised Cost	
	G\$	G\$	
Trade Receivables	22,031,946	-	22,031,946
Other Receivables and Prepayments	12,325,500	-	12,325,500
Taxes Recoverable	5,086,434	-	5,086,434
External Payments Deposit	-	100,977	100,977
Cash on Hand and at Bank	-	8,661,038	8,661,038
<b>Total Assets</b>	<b>39,443,880</b>	<b>8,762,015</b>	<b>48,205,895</b>
<b>LIABILITIES</b>			
Trade Payables	-	16,108,780	16,108,780
Other Payables and Accruals	-	15,983,754	15,983,754
Advance Payments	-	14,902,904	14,902,904
Other Liabilities	-	118,520,272	118,520,272
Taxation	-	4,905,563	4,905,563
<b>Total Liabilities</b>	<b>-</b>	<b>170,421,273</b>	<b>170,421,273</b>
<b>2014</b>			
ASSETS	Loans and Receivables	Financial Assets and Liabilities at Amortised Cost	Total
	G\$	G\$	G\$
	Trade Receivables	31,763,045	-
Other Receivables and Prepayments	2,578,971	-	2,578,971
Taxes Recoverable	4,445,271	-	4,445,271
External Payments Deposit	-	100,977	100,977
Cash on Hand and at Bank	-	44,928,429	44,928,429
<b>Total Assets</b>	<b>38,787,287</b>	<b>45,029,406</b>	<b>83,816,693</b>
<b>LIABILITIES</b>			
Trade Payables	-	21,768,317	21,768,317
Other Payables and Accruals	-	14,846,495	14,846,495
Advance payments	-	15,201,100	15,201,100
Other Liabilities	-	87,933,272	87,933,272
Taxation	-	3,316,767	3,316,767
<b>Total Liabilities</b>	<b>-</b>	<b>143,065,951</b>	<b>143,065,951</b>

GUYANA NATIONAL PRINTERS LIMITED

NOTES ON THE ACCOUNTS

FOR THE YEAR ENDED 31 DECEMBER 2015

**21. Capital Risk Management**

The company manages its capital to ensure that it will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity. The company's overall strategy remains unchanged from 2013.

The capital structure of the company consists of cash equivalents and equity comprising of share capital, accumulated earnings and capital reserve.

**Gearing Ratio**

The Company's management reviews the capital structure on an on-going basis. As part of this review, management considers the cost of capital and the risks associated with each class of capital.

The Company has not set a target Gearing Ratio.

The Gearing Ratio at the year end was as follows:

	2015 G\$	2014 G\$
	25,807,272	25,807,272
<b>Debt (i)</b>	8,661,038	(55,693,430)
Cash and Cash Equivalents	<u>34,468,310</u>	<u>(29,886,158)</u>
Net Balance	<b>133,846,696</b>	<b>212,844,791</b>

**Equity (ii)**

(i) Debt is defined as long term borrowings, as detailed in note 15.

(ii) Equity includes all Capital and Reserves of the Company.

**22. Financial Risk Management**

**Financial Risk Management objectives**

The Company manages its financial risks through internal risk reports which analyse exposure by degree and magnitude of risks. These risks include market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk.

The Company seeks to minimise the effects of these risks by the use of techniques that are governed by management's policies on foreign exchange risk, interest rate risk and credit risk which are approved by the board of directors.

**(a) Market Risk**

Market risk is the risk that the value of the financial instruments will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security or its issuer or factors affecting all securities traded in the market. The company's exposure to market risk is minimal.

**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**22. Financial Risk Management - Cont'd**

**(a) Market Risk - cont'd**

**(i) Interest Rate Risk**

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The company is exposed to various risks that are associated with the effects of variations in interest rates. This impacts directly on its cash flows. The company's management continually monitors and manages these risks through the use of appropriate tools and implements relevant strategies to hedge against any adverse effects.

	Average Interest Rate	Maturing 2015		
		Within 1 Year	Non-Interest Bearing	Total
	%	G\$	G\$	G\$
<b>Assets</b>				
Trade Receivables	-	-	21,406,025	21,406,025
Other Receivables and Prepayments	-	-	12,325,500	12,325,500
Taxation	-	-	5,086,434	5,086,434
External Payment Deposits	-	-	100,977	100,977
Cash at Bank and on Hand	1.4	8,461,603	199,435	8,661,038
		<b>8,461,603</b>	<b>39,118,371</b>	<b>47,579,974</b>
<b>Liabilities</b>				
Trade Payables	-	-	16,108,780	16,108,780
Other Payables and Accruals	-	-	15,983,754	15,983,754
Advance Payments	-	-	14,902,904	14,902,904
Taxation	-	-	4,905,563	4,905,563
Other Liabilities	-	-	92,713,000	92,713,000
		-	<b>144,614,001</b>	<b>144,614,001</b>
<b>Interest Sensitivity Gap</b>		<b>8,461,603</b>		



**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**22. Financial Risk Management - Cont'd**

**(a) Market Risk - cont'd**

**(i) Interest Rate Risk**

	Average Interest Rate	Maturing 2014		
		Within 1 Year	Non Interest Bearing	Total
	%	G\$	G\$	G\$
<b>Assets</b>				
Trade Receivables	-	-	31,763,045	31,763,045
Other Receivables and Prepayments	-	-	2,578,971	2,578,971
Taxation	-	-	4,445,271	4,445,271
External Payment Deposits	-	-	100,977	100,977
Cash at Bank and on Hand	<b>1.4</b>	44,783,429	145,000	44,928,430
		<b>44,783,429</b>	<b>39,033,264</b>	<b>83,816,694</b>
<b>Liabilities</b>				
Trade Payables	-	-	21,768,317	21,768,317
Other Payables and Accruals	-	-	14,846,495	14,846,495
Advance Payments	-	-	15,201,100	15,201,100
Taxation	-	-	3,316,767	3,316,767
Other Liabilities	-	-	87,933,272	87,933,272
		-	<b>143,065,951</b>	<b>143,065,951</b>
<b>Interest Sensitivity Gap</b>		<b>44,783,429</b>		

## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

**22. Financial Risk Management - Cont'd****(a) Market Risk - Cont'd****ii. Interest Rate Sensitivity Analysis**

The sensitivity analysis below has been determined based on the exposure to interest rates for financial instruments at the end of the reporting period. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates. A positive number indicates an increase in profits where the interest rate appreciates by 50 basis points. For a decrease of 50 basis points in the interest rate, this would have an equal and opposite impact on profit, and the balances below would be negative.

If interest rates had been 50 basis points higher/lower and all other variables were held constant, the impact on the company's profit would have been:

	<u>2015</u>	<u>2014</u>
Increase/ (decrease) in basis points	Increase/ (decrease) in profits	Increase/ (decrease) in profits
	<u>G\$</u>	<u>G\$</u>
<b>Local Instruments</b>	+ / - 50	+ / - 43,201      + / - 110,349

Apart from the foregoing with respect to the other financial assets and liabilities, it was not possible to determine the expected impact of a reasonable possible change in interest rates on profit or equity as other factors such as credit risks, market risks, political and disaster risks can affect the value of the assets and liabilities.

**iii. Price Risk**

Price risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices whether those changes are caused by factors specific to the individual security or its issuer or factors affecting all securities traded in the market. The company's exposure to price risk is minimal as the Company does not actively trade in equities. Management continually identifies, evaluates, underwrites and diversifies risk in order to minimize the total cost of carrying such risk.

## GUYANA NATIONAL PRINTERS LIMITED

### NOTES ON THE ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 2015

#### 22. Financial Risk Management - Cont'd

##### (a) Market Risk - Cont'd

##### iv. Foreign Currency Risk

The company is exposed to foreign currency risk due to fluctuations in exchange rates on balances that are denominated in foreign currencies.

	2015				Total
	T&T\$	Sterling	Euro	US\$	G\$
Assets	-	-	-	56,056	12,139,982
Liabilities	-	387	-	75,157	16,108,779
	2014				Total
	T&T\$	Sterling	Euro	US\$	G\$
Assets	-	1,935	-	8,007	2,368,394
Liabilities	-	366	-	103,041	21,768,316

##### Foreign Currency Sensitivity Analysis

The following table details the company's sensitivity to a 1.5% increase or decrease in the Guyana dollar (GYD) against the relevant currencies. Although a rate is not formally adopted and used as a measure, 1.5% gives prudent possibility of change in rate. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjust their translation at the period end for a 1.5% change in foreign currency rate. A positive number below indicate an increase in profit and other equity where the foreign currency strengthens 1.5% against the Guyana dollar (GYD). For a 1.5% weakening of the relevant foreign currency against the Guyana dollar, there would be an equal and opposite impact on the profit and other equity, and the balances below would be negative.



## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

## 22. Financial Risk Management - Cont'd

## (iv) Foreign Currency Risk - Cont'd

Foreign Currency Sensitivity Analysis Cont'd

	<u>2015</u> G\$	<u>2014</u> G\$
Loss	<u>(59,532)</u>	<u>(290,999)</u>

## (b) Credit Risk

Credit risk refers to the risk that a customer or counterparty will default on its contractual obligations resulting in financial loss to the company.

The company faces credit risk in respect of its cash at bank, trade and other receivables. However, this risk is controlled by close monitoring of these assets by the company.

The maximum risk faced by the company is the balance reflected in the financial statements.

The table below shows the company's maximum exposure to credit risk.

	<u>2015</u> <b>Maximum Exposure</b> G\$	<u>2014</u> <b>Maximum Exposure</b> G\$
Cash on Hand and at Bank	8,661,038	44,928,429
External Payment Deposit	100,977	100,977
Trade Receivables	22,031,946	31,763,045
Other Receivables and Prepayments	12,325,500	2,578,971
Taxes Recoverable	-	4,445,271
<b>Maximum Exposure</b>	<u><b>43,119,461</b></u>	<u><b>83,816,693</b></u>

Balances due by banks include balances held with commercial banks. These banks have been assessed by the directors as being credit worthy, with a very strong capacity to meet their obligation as they fall due. The related risk is therefore considered very low.

Trade receivables consist of various customers. On going credit evaluation is performed on the financial condition of receivables on a regular basis.

**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**22. Financial Risk Management - cont'd**

**(b) Credit Risk - Cont'd**

	<u>2015</u> G\$	<u>2014</u> G\$
Trade and Other Receivables (excluding Prepayments)	<u>23,438,241</u>	<u>33,795,261</u>
The above balances are classified as follows:		
Current	13,810,311	19,693,823
Past due but not Impaired	6,794,194	14,101,438
Impaired	<u>7,796,036</u>	<u>-</u>
	<u>28,400,541</u>	<u>33,795,261</u>

**Ageing of Trade and Other Receivables which were Past Due but not Impaired**

30-59 days	2,742,561	1,988,249
60-89 days	4,051,633	1,275,419
Over 90 days but less than 1 year	<u>7,796,036</u>	<u>10,837,770</u>
	<u>14,590,230</u>	<u>14,101,438</u>

**Ageing of Trade and Other Receivables which are Impaired**

Balances over 1 year	<u>-</u>	<u>-</u>
Provision for Impairment collectively assessed	<u>1,406,294</u>	<u>2,032,214</u>

**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

**22. Financial Risk Management - cont'd**

**(b) Credit Risk - Cont'd**

	<u>2015</u> G\$	<u>2014</u> G\$
Trade and Other Receivables (excluding Prepayments)	<u>23,438,241</u>	<u>33,795,261</u>
The above balances are classified as follows:		
Current	13,810,311	19,693,823
Past due but not Impaired	6,794,194	14,101,438
Impaired	<u>7,796,036</u>	<u>-</u>
	<u>28,400,541</u>	<u>33,795,261</u>

**Ageing of Trade and Other Receivables which were Past Due but not Impaired**

30-59 days	2,742,561	1,988,249
60-89 days	4,051,633	1,275,419
Over 90 days but less than 1 year	<u>7,796,036</u>	<u>10,837,770</u>
	<u>14,590,230</u>	<u>14,101,438</u>

**Ageing of Trade and Other Receivables which are Impaired**

Balances over 1 year	<u>-</u>	<u>-</u>
Provision for Impairment collectively assessed	<u>1,406,294</u>	<u>2,032,214</u>



## GUYANA NATIONAL PRINTERS LIMITED

### NOTES ON THE ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 2015

#### 22. Financial Risk Management - Cont'd

##### (c) Liquidity Risk

Liquidity risk is the risk that the company will encounter difficulty in raising funds to meet its commitments associated with financial instruments. The company manages its liquidity risk by maintaining an appropriate level of resources in liquid or near liquid form.

	<b>Maturing</b>			<b>Total</b>
	<b>2015</b>			
	<b>Within 1 year</b>			
	<b>On Demand</b>	<b>Due 3 - 12 mths</b>	<b>Over 1 year</b>	
	<b>G\$</b>	<b>G\$</b>	<b>G\$</b>	<b>G\$</b>
<b>Assets</b>				
Trade Receivables	-	22,031,946	-	22,031,946
Other Receivables and Prepayments	-	12,325,500	-	12,325,500
Taxation	-	5,086,434	-	5,086,434
External Payments Deposit	-	100,977	-	100,977
Cash on Hand and at Bank	8,661,038	-	-	8,661,038
	<b>8,661,038</b>	<b>39,544,857</b>	<b>-</b>	<b>48,205,895</b>
<b>Liabilities</b>				
Trade Payables	-	21,768,317	-	21,768,317
Other Payables and Accruals	-	14,846,495	-	14,846,495
Advance Payments	15,201,100	-	-	15,201,100
Other Liabilities	-	-	87,933,272	87,933,272
Taxation	-	3,316,767	-	3,316,767
	<b>15,201,100</b>	<b>39,931,579</b>	<b>87,933,272</b>	<b>143,065,951</b>
<b>Net assets/(liabilities)</b>	<b>(6,540,062)</b>	<b>(386,723)</b>	<b>(87,933,272)</b>	<b>(94,860,057)</b>

## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

## 22. Financial Risk Management - Cont'd

## (c) Liquidity Risk cont'd

	Maturing			Total G\$
	2014			
	Within 1 year			
<u>On Demand</u> G\$	<u>Due 3 - 12 mths</u> G\$	<u>Over 1 year</u> G\$		
<b>Assets</b>				
Trade Receivables	-	31,763,045	-	31,763,045
Other Receivables and Prepayments	-	2,578,971	-	2,578,971
Taxation	-	4,445,271	-	4,445,271
External Payments Deposit	-	100,977	-	100,977
Cash on Hand and at Bank	44,928,429	-	-	44,928,429
	<b>44,928,429</b>	<b>38,888,264</b>	<b>-</b>	<b>83,816,693</b>
<b>Liabilities</b>				
Trade Payables	-	21,768,317	-	21,768,317
Other Payables and Accruals	-	14,846,495	-	14,846,495
Advance Payments	15,201,100	-	-	15,201,100
Other Liabilities	-	-	87,933,272	87,933,272
Taxation	-	3,316,767	-	3,316,767
	<b>15,201,100</b>	<b>39,931,579</b>	<b>87,933,272</b>	<b>143,065,951</b>
<b>Net assets/(liabilities)</b>	<b>29,727,329</b>	<b>(1,043,315)</b>	<b>(87,933,272)</b>	<b>(59,249,258)</b>

## GUYANA NATIONAL PRINTERS LIMITED

### NOTES ON THE ACCOUNTS

#### FOR THE YEAR ENDED 31 DECEMBER 2015

#### Related Party Transactions and Balances

23. Parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operating decisions.

Listed below are transactions and balances with related parties:

	<u>2015</u>	<u>2014</u>
	G\$	G\$
<b>(i) Balances with Ministries and other Government Agencies</b>		
Due from	<u>33,047,268</u>	<u>33,047,268</u>

#### Key Management Personnel

#### (ii) Compensation

The company's key management personnel comprises of its General Manager and other senior personnel. The remuneration paid to key management personnel for the year was as follows:-

Short-term Employee Benefits	<u>25,782,448</u>	<u>26,257,055</u>
Post-employment Benefits	<u>1,640,353</u>	<u>2,331,849</u>
<b>(iii) Directors' Emoluments</b>		
C. Belgrave	40,490	150,000
D. Grenardo	24,295	90,000
P. Boyce	31,043	115,000
M. Harris	31,043	115,000
S. Persaud	31,043	115,000
R. Ramgolam	31,043	115,000
D. Deonarine	31,043	115,000
	<u>220,000</u>	<u>815,000</u>

#### 24. Privatization

The Government of Guyana has listed the company to be privatised.



## GUYANA NATIONAL PRINTERS LIMITED

## NOTES ON THE ACCOUNTS

## FOR THE YEAR ENDED 31 DECEMBER 2015

## 25. Fair Value of Financial Instruments

The following table details the carrying costs of financial assets and liabilities and their Fair Values:

	31.12.2015		31.12.2014	
	Carrying amount G\$	Fair value G\$	Carrying amount G\$	Fair value G\$
<b>Financial Assets</b>				
Trade Receivables	22,031,946	22,031,946	31,763,045	31,763,045
Other Receivables and Prepayments	12,325,500	12,325,500	2,578,971	2,578,971
Taxation	5,086,434	5,086,434	4,445,271	4,445,271
External Payments and Deposits	100,977	100,977	100,977	100,977
Cash on Hand and at Bank	8,661,038	8,661,038	44,928,429	44,928,429
	<b>48,205,895</b>	<b>48,205,895</b>	<b>83,816,693</b>	<b>83,816,693</b>
<b>Financial Liabilities</b>				
Trade Payables	16,108,780	16,108,780	21,768,317	21,768,317
Other Payables and Accruals	15,983,754	15,983,754	14,846,495	14,846,495
Advance Payments	14,902,904	14,902,904	15,201,100	15,201,100
Other Liabilities	118,520,272	118,520,272	87,933,272	87,933,272
Taxation	4,905,563	4,905,563	3,316,767	3,316,767
	<b>170,421,273</b>	<b>170,421,273</b>	<b>143,065,951</b>	<b>143,065,951</b>

**Valuation techniques and assumptions applied for the purposes of measuring the Fair Value**

- (a) Trade receivables and other receivables are net of specific provisions for impairment. The fair value of trade receivables and other receivables is based on expected realisation of outstanding balances taking into account the company's history with respect to delinquencies.
- (b) The carrying value of certain financial instruments approximates their fair values. These include cash and cash equivalents, external payment deposits, trade and other creditors, taxes payable/ recoverable and bank overdraft and receivables.

**GUYANA NATIONAL PRINTERS LIMITED**  
**NOTES ON THE ACCOUNTS**  
**FOR THE YEAR ENDED 31 DECEMBER 2015**

<b>26. Basic (Loss) per Share</b>	<b>2015</b>	<b>2014</b>
	<b>G\$</b>	<b>G\$</b>
(Loss) for the year after Taxation	<u>(55,211,095)</u>	<u>(7,135,834)</u>
Number of Shares Issued	<u>281,485</u>	<u>281,485</u>
Basic (Loss) per Share in Dollars	<u>(196.14)</u>	<u>(25.35)</u>





