

**GUYANA  
NATIONAL  
CO-OPERATIVE  
BANK**



**11th ANNUAL REPORT & ACCOUNTS 1980**

# Statistical Review



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## Agenda

1. To consider the Annual Report, the Balance Sheet and Accounts for the year ended 31st December, 1980.
2. To elect a Director.
3. To consider motions submitted by Shareholders.
4. Any other business.

## Financial Highlights

### RESULTS OF OPERATIONS

G\$M	1980	1979	Increase (Decrease)
Operating Revenue	\$25.8	\$17.9	\$7.9
Operating Expenses	\$23.6	\$16.2	\$7.4
Surplus before Taxation	\$ 2.2	\$ 1.7	\$ .5

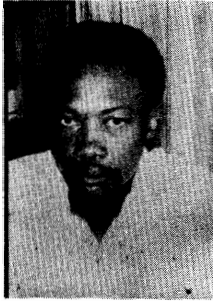
### FINANCIAL POSITION

Cash Resources	\$ 48.3	\$ 41.1	\$ 7.2
Investments	\$ 36.3	\$ 37.8	\$(1.5)
Loans & Advances	\$148.3	\$107.8	\$40.5
Total Assets	\$311.5	\$280.6	\$30.9
Deposits	\$188.6	\$137.7	\$50.9

### SHARE CAPITAL

Shareholders (Number)	328	328	NIL
Shareholders' Contribution	\$ 4.7	\$ 4.3	0.4

# Board of Directors



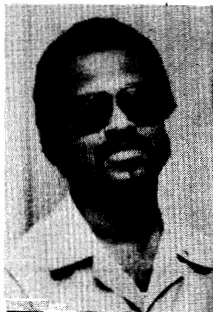
***E. Heyliger***  
***Chairman***



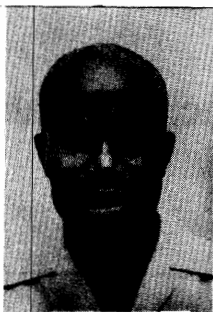
***C. Lyght***



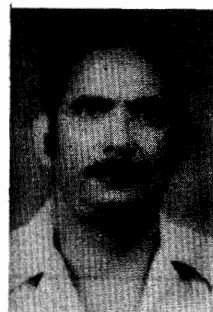
***A. Prashad***



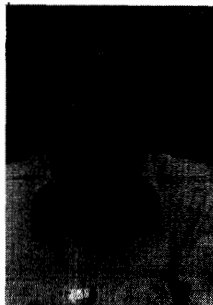
***S.G. Backer***  
***Managing Director***



***E. Fraser***



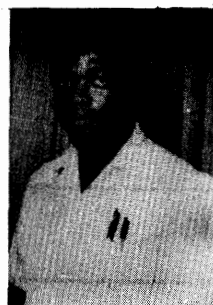
***M. Brassington***



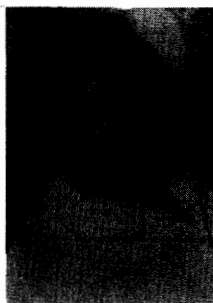
***C. Walcott***  
***Secretary***



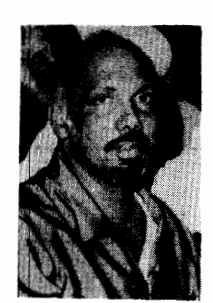
***J. Yates***



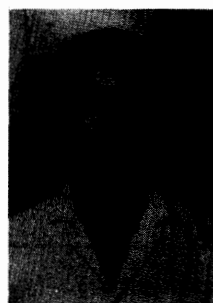
***K. Shortt***



***Bissoon Dyal***

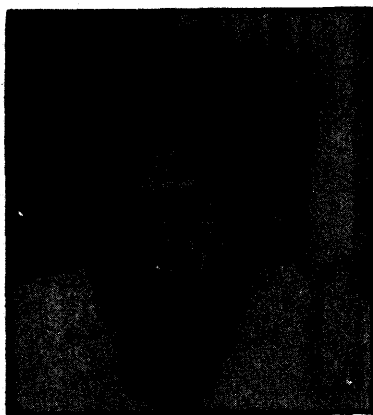


***E.A. Sills***



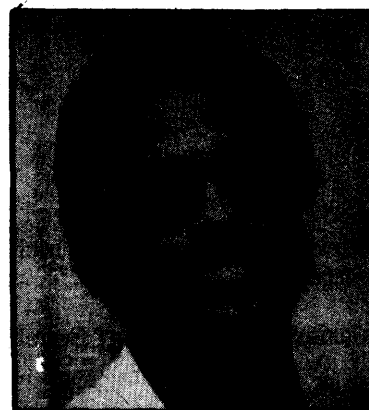
***C. Huntley***

## Report on behalf of the Board of Directors



*E. Heyliger*  
Chairman

This is the Eleventh Annual Report and Accounts of the GUYANA NATIONAL CO-OPERATIVE BANK and it is with great pleasure that I present on behalf of the Board of Directors, a brief review of the Bank's operation for the year ended 31st December, 1980.



*Stephen G. Backer*  
Managing Director

### ACCOUNTS

Since the Bank commenced operation in 1970,, this is the first time it has reached the two million mark in net surplus before taxation. In fact, the Bank enjoyed a very successful year in 1980 since it was able to meet and surpass its overall targets of achievement. For the year ended 31st December, 1980, the Bank realised a surplus before tax of G\$2.2M as compared with a surplus of G\$1.7M for the year ended 31st December, 1979. This represented an increase of G\$0.5M or 29.4% in relative terms.

Our total operating income for 1980 was G\$25.8M which represents an increase of G\$7.9M or 44.1% when compared with the results for 1979. Interest from Loans and Advances accounted for 78% of the increase whereas Income from Deposits with Foreign Banks and Commission and other operating revenue accounted for 18% and 5% of the increase respectively.

TABLE 1

#### CHANGE IN OPERATING INCOME

	1980		1979	
	%	G\$M	%	G\$M
Commission and other operating revenue	5	0.4	8	0.4
Interest on loans and advances	78	6.2	83	4.3
Income from money at Call, etc.	—	—	—	—
Income from Government Debentures	(1)	(0.1)	(6)	(0.3)
Income from Deposits with foreign banks	18	1.4	15	0.8
Service charge on Deposits	—	—	—	—
	100	7.9	100	5.2

**GUYANA NATIONAL CO-OPERATIVE BANK**

Total operating expenses of the Bank increased by 45.7% from G\$16.2M in 1979 to G\$23.6M in 1980. Interest paid on deposits accounted for 39% of the increase. Interest paid on borrowed funds accounted for 38% whereas Salaries and other Staff Benefits and other Operating Expenses including charge-offs accounted for 16% and 7% respectively.

**TABLE 2**  
**CHANGES IN OPERATING EXPENSES**

	1980		1979	
	%	G\$M	%	G\$M
Other operating expenses including charge-offs	7	0.5	29	1.4
Salaries and other Staff Benefits	16	1.2	14	0.7
Depreciation	—	—	—	—
Provision for loan losses	—	—	—	—
Interest paid on Deposits	39	2.9	45	2.2
Interest paid on borrowed funds	38	2.8	12	0.6
	100	7.4	100	4.9

**GROWTH LEVEL**

Total assets in the Commercial Banking System grew by 17.9% from G\$783.6M in 1979 to G\$924.2M in 1980 inspite of the continued uncertainties in the national economy. However, the percentage growth in total assets was approximately the same as was recorded in 1979. On the same basis, the assets of the GUYANA NATIONAL CO-OPERATIVE BANK grew by G\$47.6M from G\$196.5M to G\$244.1M thus accounting for 6.1% of the total increase of 17.9% in the Commercial Banking System. In fact, our Bank has now increased its percentage of the total assets in the Commercial Banking System from 25.08% to 26.4%

**TABLE 3**  
**TOTAL ASSETS OF THE**  
**GUYANA NATIONAL CO-OPERATIVE BANK**  
**AND OTHER COMMERCIAL BANKS**

YEAR	Banking	Actual	%	GNCB	Actual	%	Other	Actual	%
	System	Growth	Growth		Growth	Growth		Growth	Growth
1978	664.9	138.9	26.4	159.7	28.1	5.3	505.2	110.8	21.1
1979	783.6	118.7	17.8	196.5	36.8	5.5	587.1	81.9	12.3
1980	924.2	140.6	17.9	244.1	47.6	6.1	680.1	93.0	11.9

Total deposits in the Commercial Banking System showed an overall increase of some 24.7% moving from G\$571.5M in 1979 to G\$712.5M in 1980. This is the most significant increase since 1978 and represents a 13.4% increase over the 11.4% increase experienced in 1979. On the same basis, the GUYANA NATIONAL CO-OPERATIVE BANK had a 37% increase moving from G\$137.7M in 1979 to G\$188.6M in 1980 and accounted for some 36.1% of the total growth experienced. This is a clear indication of increasing customer confidence in the GUYANA NATIONAL CO-OPERATIVE BANK. The GUYANA NATIONAL CO-OPERATIVE BANK has also been able to increase its share of the deposits in the banking system from 24.1% to 26.5%.

**TABLE 4**  
**TOTAL DEPOSITS OF THE**  
**GUYANA NATIONAL CO-OPERATIVE BANK**  
**AND OTHER COMMERCIAL BANKS**

YEAR	Banking System		G.N.C.B.	% of Banking System		
		% Increase		% Increase	% Growth	
1978	513.0	15.1	132.6	17.1	25.8	28.9
1979	571.5	11.4	137.7	3.8	24.1	8.7
1980	712.5	24.7	188.6	37.0	26.5	36.1

Total Loans and Advances in the Commercial Banking System grew by 28.8% in 1980 moving from G\$335.8M in 1979 to G\$432.6M in 1980. The GUYANA NATIONAL CO-OPERATIVE BANK had an increase of 37.2% over its 1979 level. Our Bank continued to play an ever increasing role in the Public Sector financing; in that, a large portion of available funds have been advanced to the Public Sector Agencies. This obviously restricted our earnings potential since advances made to the Public Sector were at preferential rates of interest.

**TABLE 5**  
**TOTAL LOANS AND ADVANCES**  
**(including Real Estate Mortgage Loans)**  
**OF THE GUYANA NATIONAL CO-OPERATIVE BANK**  
**AND OTHER COMMERCIAL BANKS**

YEAR	Banking System		G.N.C.B.	% of Banking System		
		% Increase		% Increase	% Growth	
1978	253.3	9.7	84.8	36.8	33.5	101.3
1979	335.8	32.6	112.3	32.4	33.4	33.3
1980	432.6	28.8	154.1	37.2	35.6	43.2

NOTE — Approval was obtained to amend Bank of Guyana published statistics to reflect Guyana National Co-operative Bank audited figures for years 1978 — 1980.



**GUYANA NATIONAL CO-OPERATIVE BANK**

**PROFITABILITY**

Our Bank realised a surplus after taxation of G\$864,619. in 1980. Based on the profitability of the Bank, we are pleased to report that our Board has decided to recommend the payment of a final dividend to our shareholders at the rate of 10¼% in respect of the financial year ended 31st December, 1980. /

The "Value Added" generated by the GUYANA NATIONAL CO-OPERATIVE BANK in 1980 and which is available for sharing or retention was G\$21,428M. This represented an increase of G\$7.090M over 1979 or 49.4% in relative terms. Out of the Value Added, 24.5% was paid towards Salaries and other Staff Benefits; 2.3% has been recommended for payment of dividends to our Shareholders; 65.4% was paid towards interest to short term and long term depositors; 6% has been set aside for payment of Income, Corporation and Property Taxes to the Government and 1.8% has been retained in the business for future growth.

The financial review which forms part of this report will give you a more detailed analysis of our performance in the various areas.

**STATEMENT OF VALUE ADDED ON NET  
VALUE ADDED BASIS YEAR ENDED 31ST DECEMBER 1980**

**(G.\$'000)**

<u>NATURE OF INCOME FROM SERVICES</u>	\$	
Commission and other operating revenue	2,469	
Service charge on deposits	<u>214</u>	
	2,683	
Less: Cost of printed matters and services	-4,083	
Depreciation	- 279	
Interest received	23,107	
Capital Gains on Assets	-	
Value Added available for sharing or retention	<u><u>21,428</u></u>	
<u>APPLIED AS FOLLOWS:</u>		
To employees and officers	5,242	24.5
To shareholders	490	2.3
To short and long term depositors	14,025	65.4
To Government, Income, Corporation, Capital Gains and Property Taxes	1,296	6.0
Retained for future growth	<u>375</u>	<u>1.8</u>
	<u><u>21,428</u></u>	<u><u>100.0</u></u>

# Financial Review



## CORRESPONDENT BANKS

The GUYANA NATIONAL CO-OPERATIVE BANK continues to enjoy the confidence of its Correspondents the world over. During 1980, we were able to get sizeable increases in our major Lines of Credit which we continue to service to the satisfaction of our Correspondents. We have been able to finalise the new Lloyds Bank ECGD Line of Credit and we are happy to report that the demand for this facility was as great as that of the first line. During 1981, we are also expecting some further increases in the total facilities from our Correspondent Banks.

## STAFF

Our most important asset is our 525 young men and women who staff our twelve (12) branches in most of the Regions in Guyana. During the year, our training programmes for staff at all levels were greatly accelerated and the system has already benefited significantly from these programmes. During 1981, we will continue our training at the same pace as we prepare ourselves to introduce some technological changes in our system. To meet the ever increasing needs of our customers, we will be introducing new and modern banking equipment. This will, of course, necessitate the upgrading of the technical skills of our staff.

The Board of Directors records its appreciation for the continued dedication of the staff to the Bank. Without their skills and ingenuity, it would be impossible for the Bank to maintain its position in this highly competitive banking industry.

## TRIBUTE — Cde. Bissoon Dyal

It is with greatest regret that the Board has to report the death of one of its faithful members, Cde. Bissoon Dyal during the year and extends to the bereaved family our sincerest sympathy from all his colleagues.

## PROSPECTS FOR 1981

1981 will again present severe challenges to the Bank. There is some hope that in the second half of the year, we should see some signs of recovery in our economy. As an indigenous institution, we will again be called on to play a significant role in our country's development. The GUYANA NATIONAL CO-OPERATIVE BANK stands ready to rise to the challenge and we are confident that we will have another successful year.

It is our hope that as you read this report, you will share the confidence that we feel for the continued success of the Bank.

Finally, we wish to thank you, our Shareholders, our Correspondent Banks and all our customers for making 1980 a successful year. We look forward for your continued support in all possible ways and assured as we are of this, we are truly confident that 1981 would be better than 1980.

## Five-year Financial Review

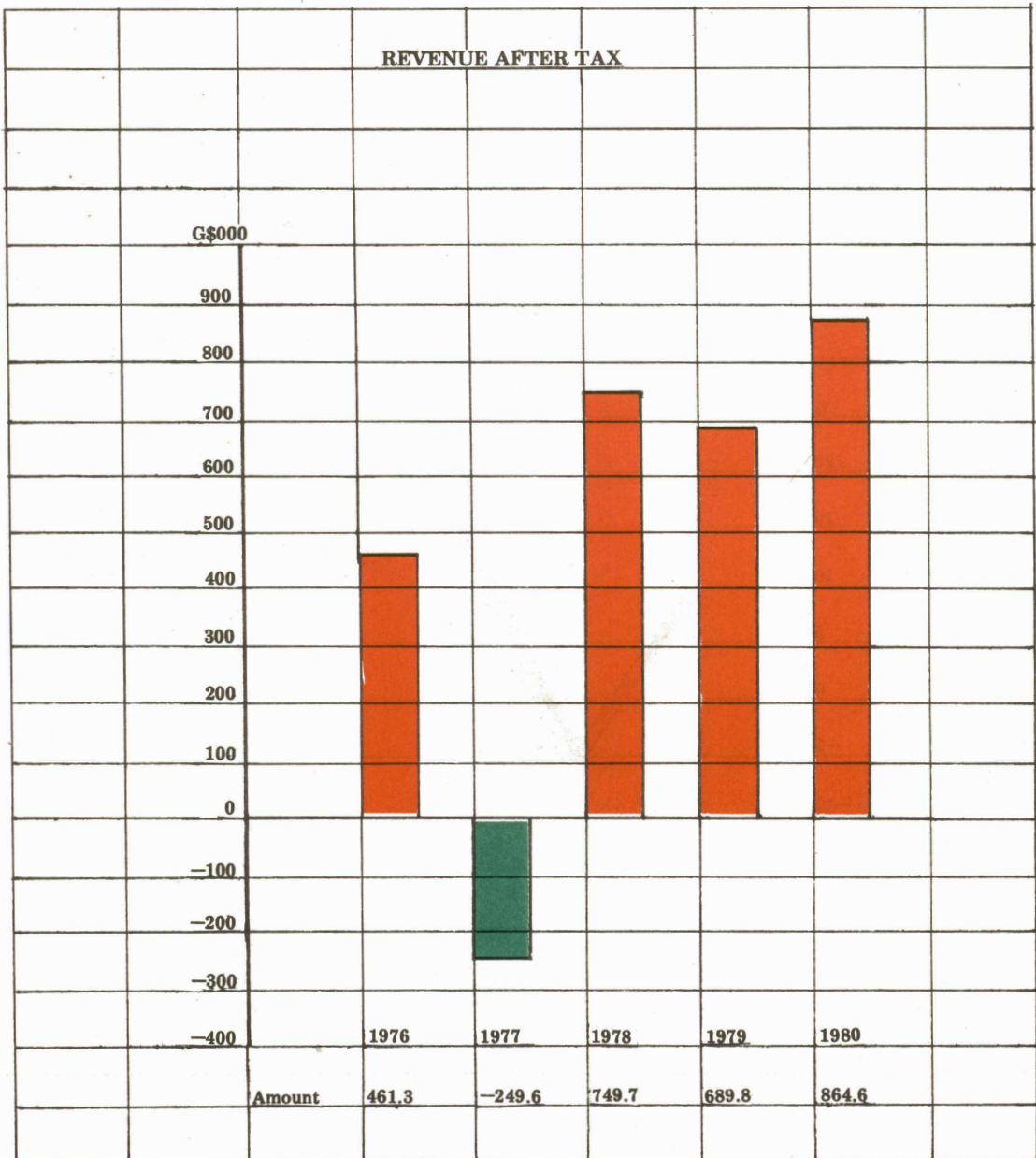
### EARNINGS PER SHARE

Earnings per share in 1980 was \$18.53 an increase of 15.5% over the previous year.

### REVENUE AFTER TAXATION

Surplus after taxation is \$864,619 an increase of 25.4% over 1979.

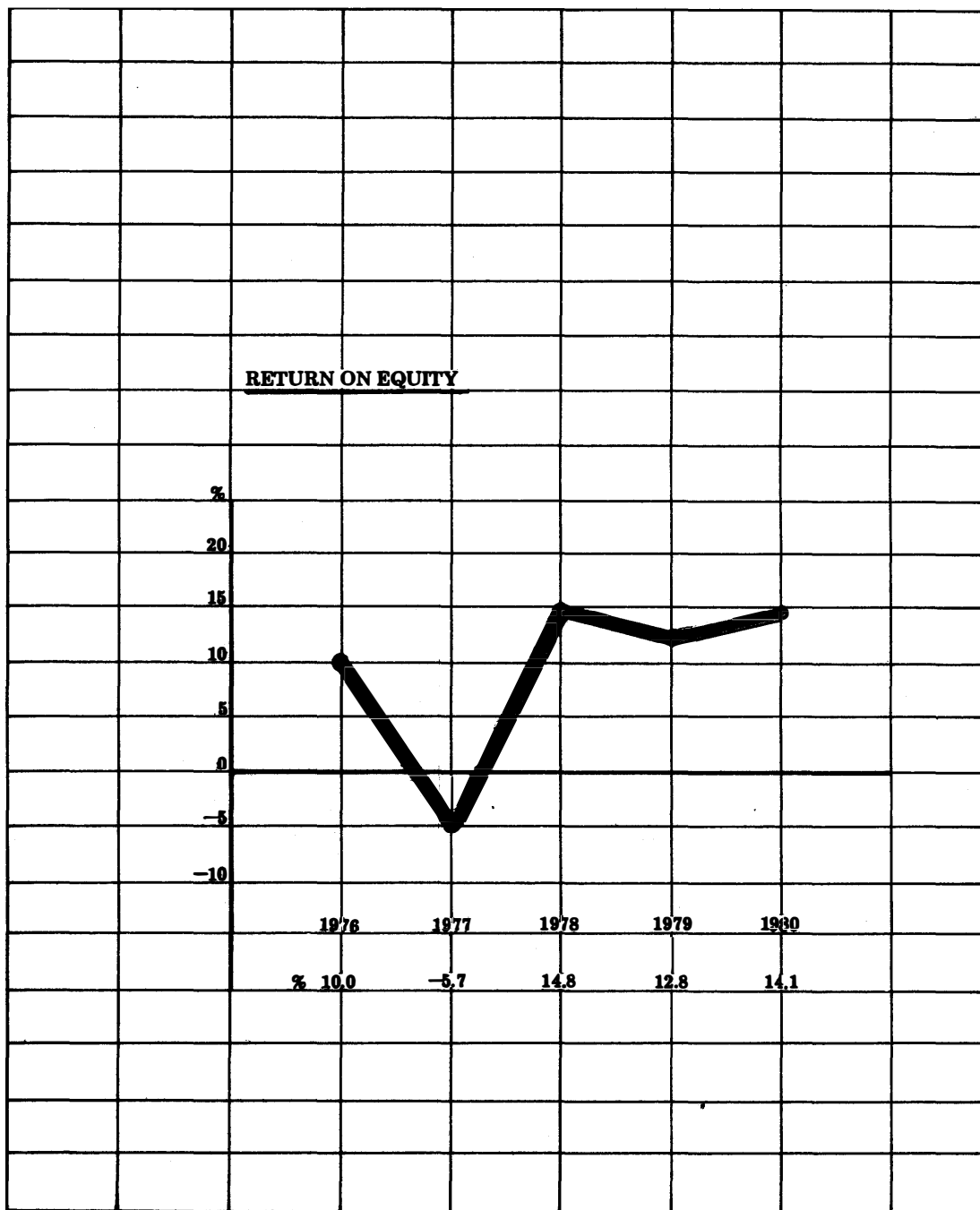
After allocating the appropriate funds for statutory reserve, the amount available for dividends and retained earnings is \$648,464 or 13.9% per share.



**RETURN ON EQUITY**

Return of equity is considered by management as a significant key performance measure to determine the bank's profitability.

Return on equity was, approximately 14 cents for every dollar of shareholders equity; an increase over the previous year return. For 1979 the bank's return was 12.8% as compared with 14.1% in 1980.

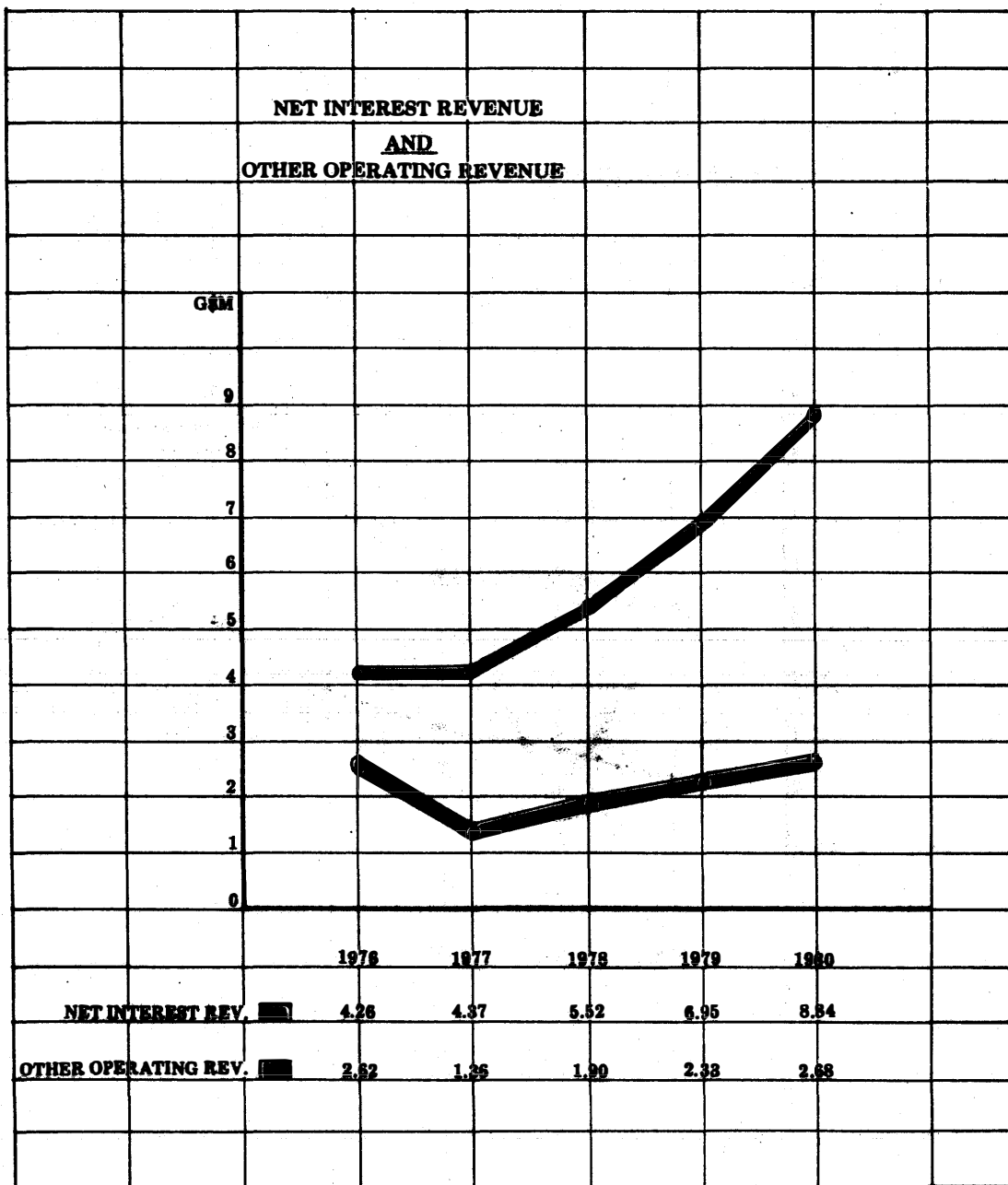


**NET INTEREST REVENUE**

Net Interest Revenue is the difference between the Interest Revenue Earned on the deployment of funds as loans, time deposits and investments and the interest cost for raising these funds, and provision for loan losses, Net Interest Revenue in 1980 increased by 27.2% to \$8.8M.

**OTHER OPERATING REVENUE**

Other Operating Revenue was \$2,682,706 in 1980 an increase of 15% over 1979 which was reported at \$2,326,445. These earnings are from non-interest-related activities. A large amount was derived from our Foreign Exchange dealings with customers.

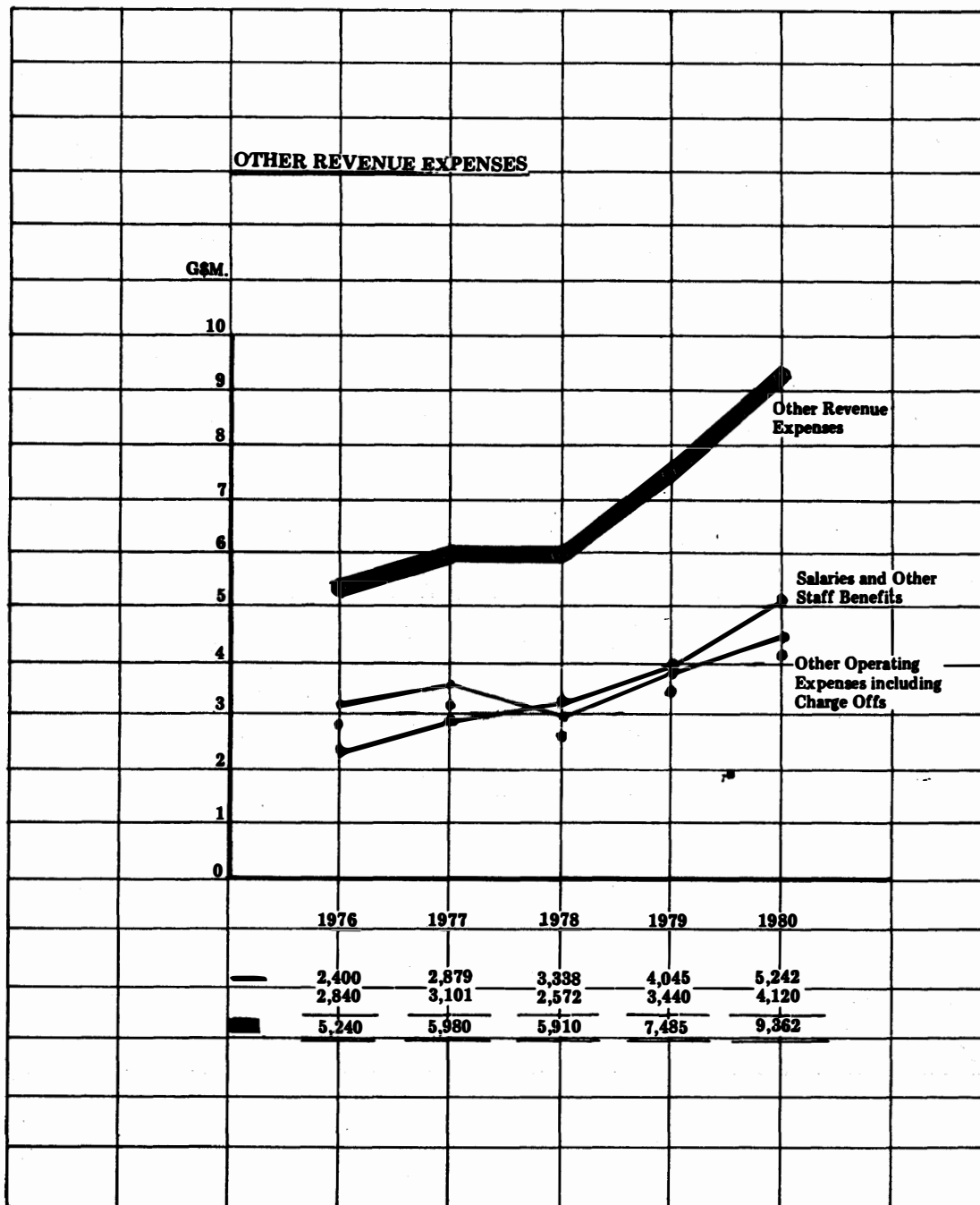


**OTHER REVENUE EXPENSES**

Other Revenue Expenses were \$9,362,243 in 1980 compared with \$7,484,955 for 1979 an increase of 25%.

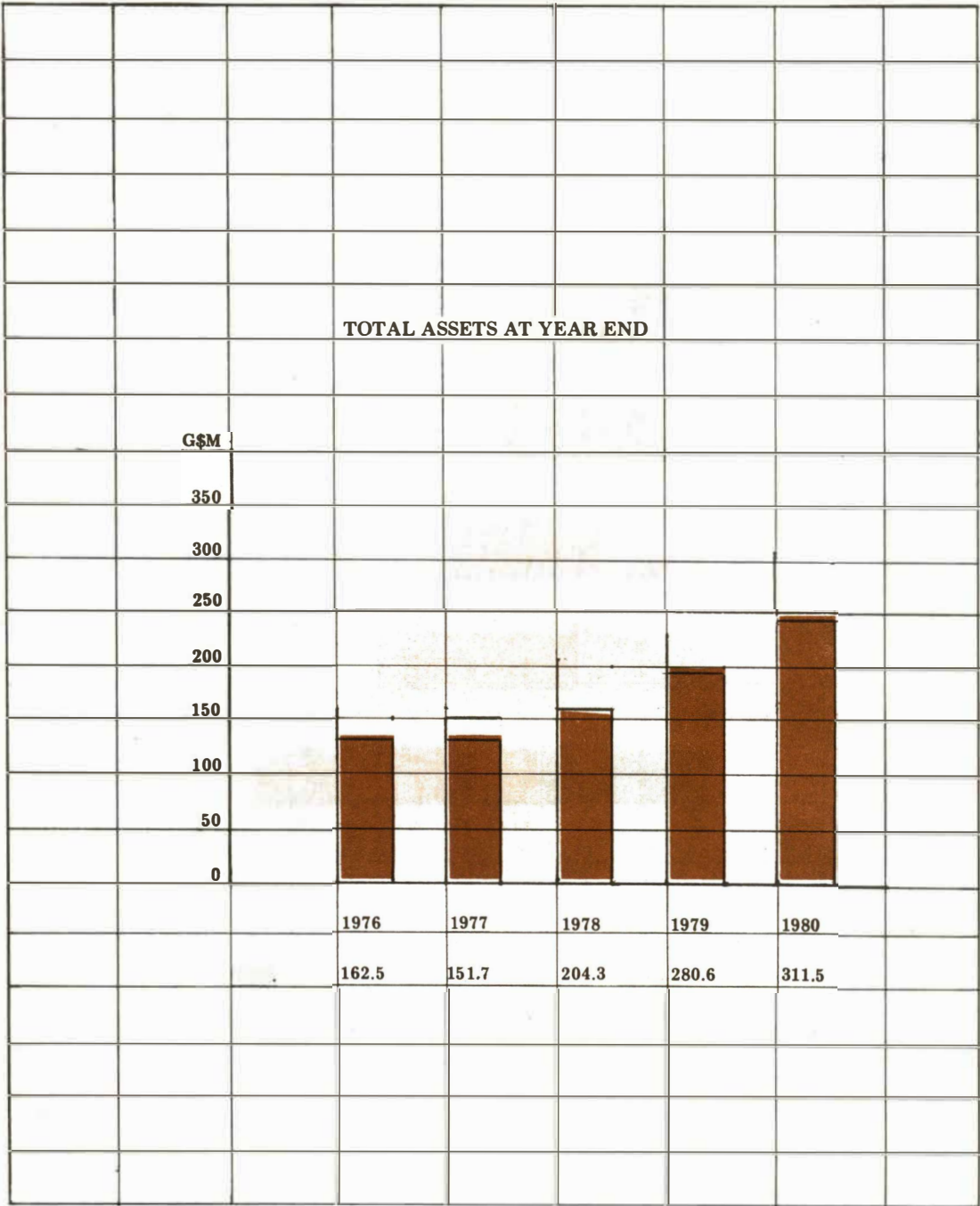
Other Operating costs were contained to an increase of 19.8%, compared to an increase of 28.9% the previous year. The total costs were \$4,119,988 in 1980 compared with \$3,439,481 in 1979.

Salaries and Other Staff Benefits, another major revenue expense rose from \$4,045,474 in 1979 to \$5,242,255. This reflects an increase of 29.6% which was attributable to a revision of salaries together with substantial welfare benefits to employees during the year.



**TOTAL ASSETS**

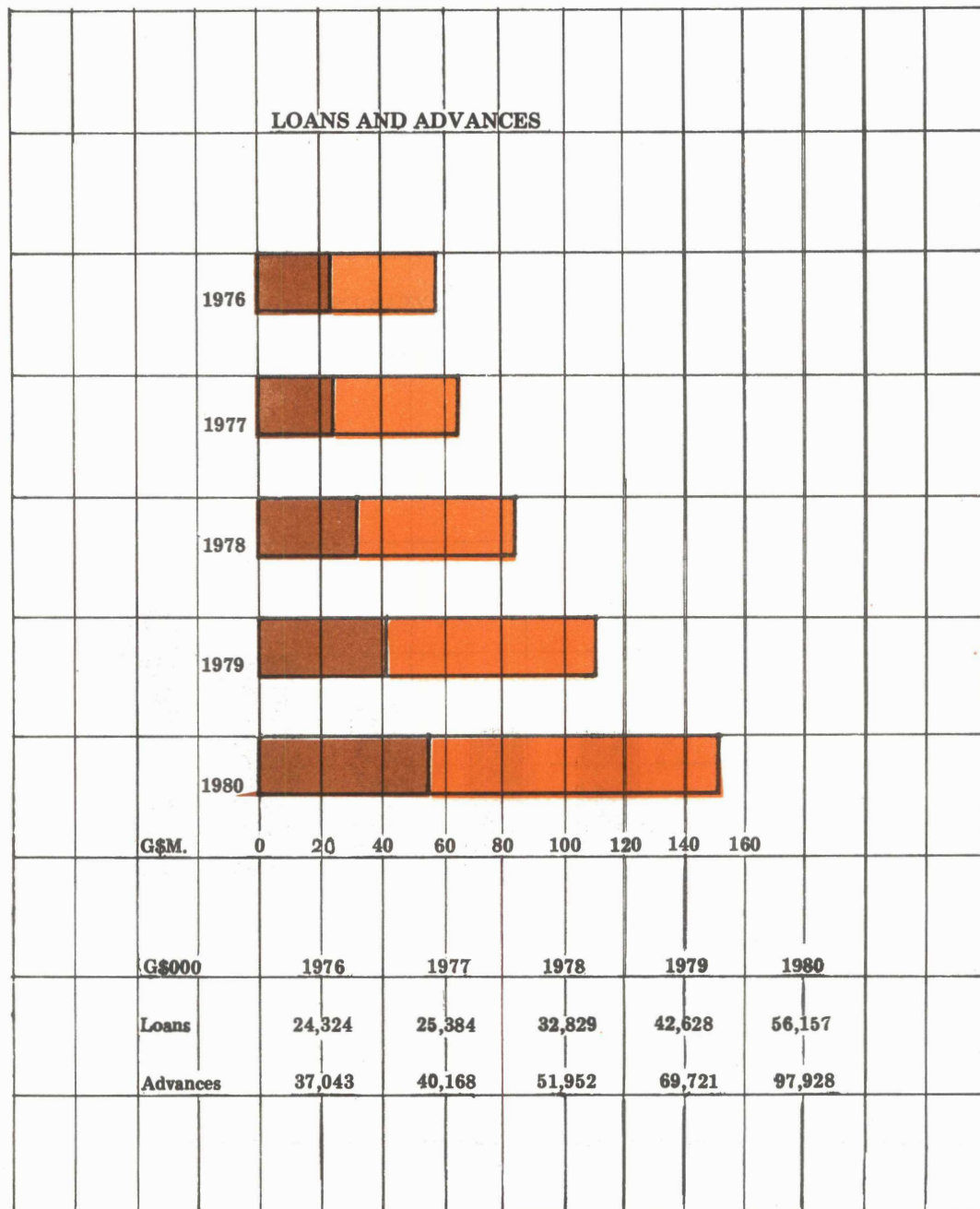
At the end of 1980 the bank's total assets rose from G\$196,488,712 in 1979 to G\$244,192,696 in 1980, an increase of 24%. The movement was related primarily to increases in the Loans and Advances portfolio, and funds held by our Correspondent Banks.





**LOANS AND ADVANCES**

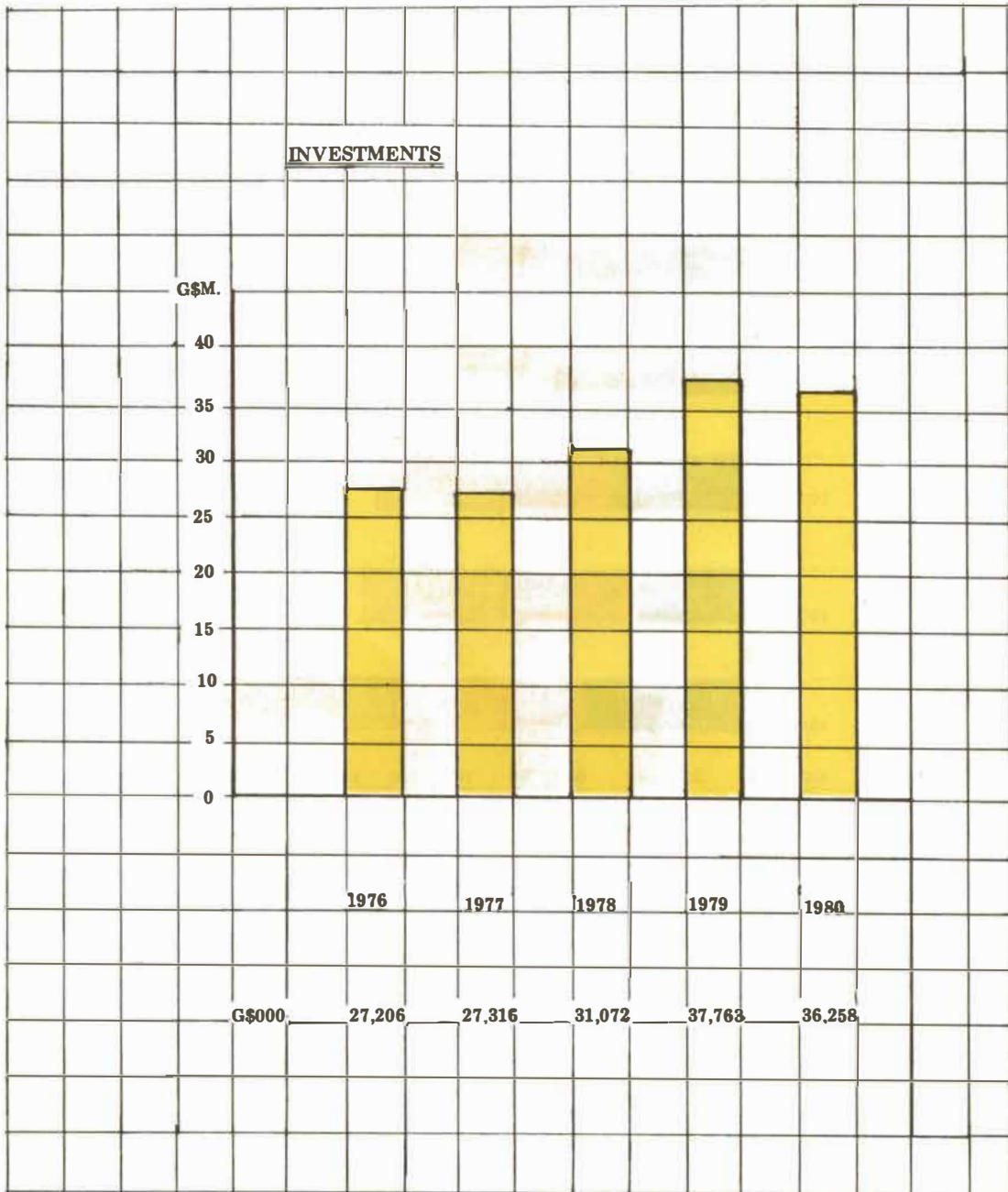
Loans and Advances which constitute 63.1% of the bank's asset were increased from \$112,348,756 at the end of 1979 to \$154,084,647, a growth of 37.1% for 1980.



**INVESTMENTS**

Investments totalled G\$36,258,349 a reduction of 4% of the balance of G\$37,763,358 at the end of 1979.

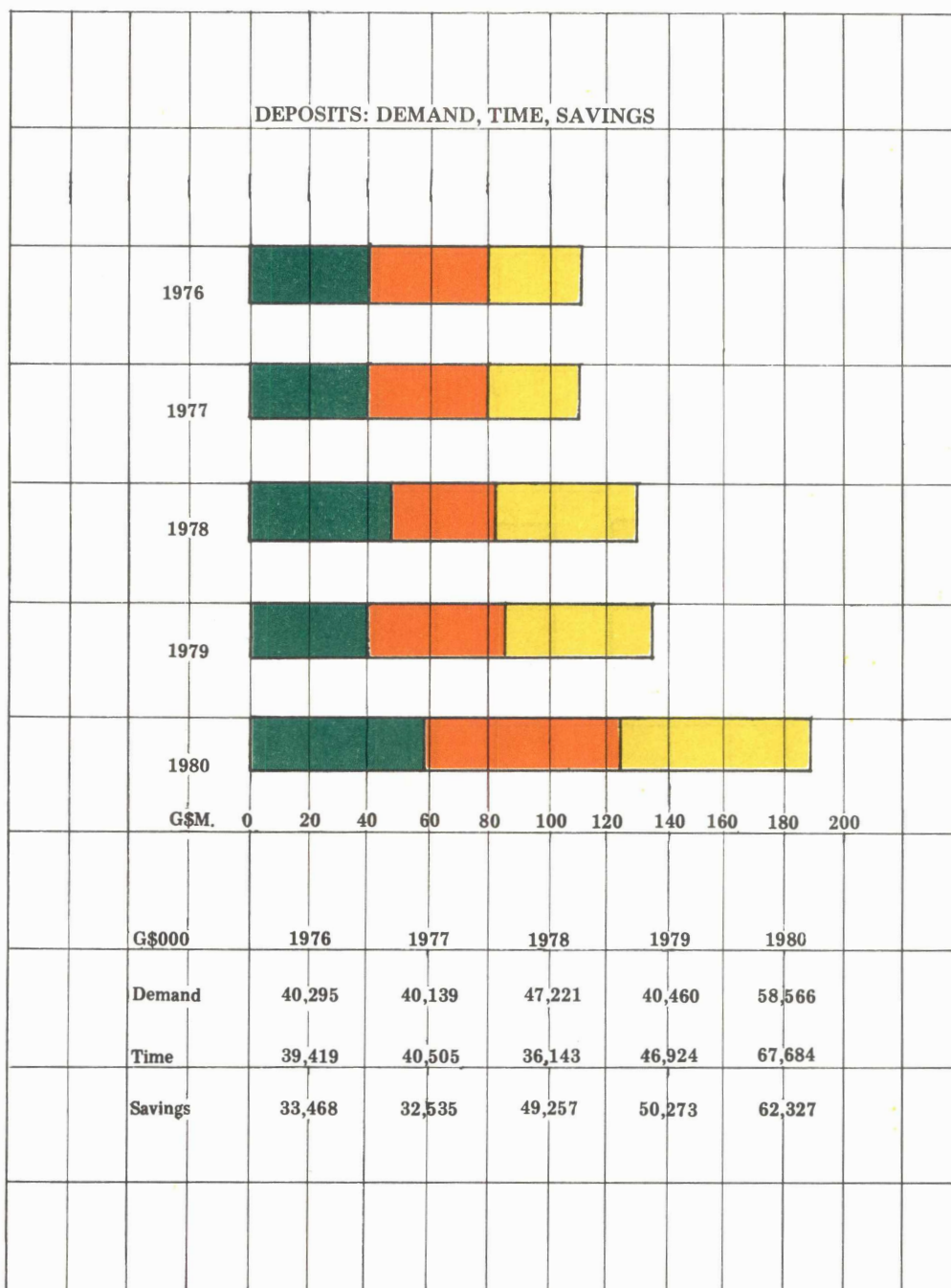
Time deposits with Foreign Banks increased by 35.5% from G\$19,379,187 in 1979 to G\$26,261,850 in 1980, while External Payment Deposits and Government of Guyana Debentures decreased from G\$12,851,471 to G\$7,096,304 and G\$5,501,173, to G\$2,865,745 respectively.



DEPOSITS

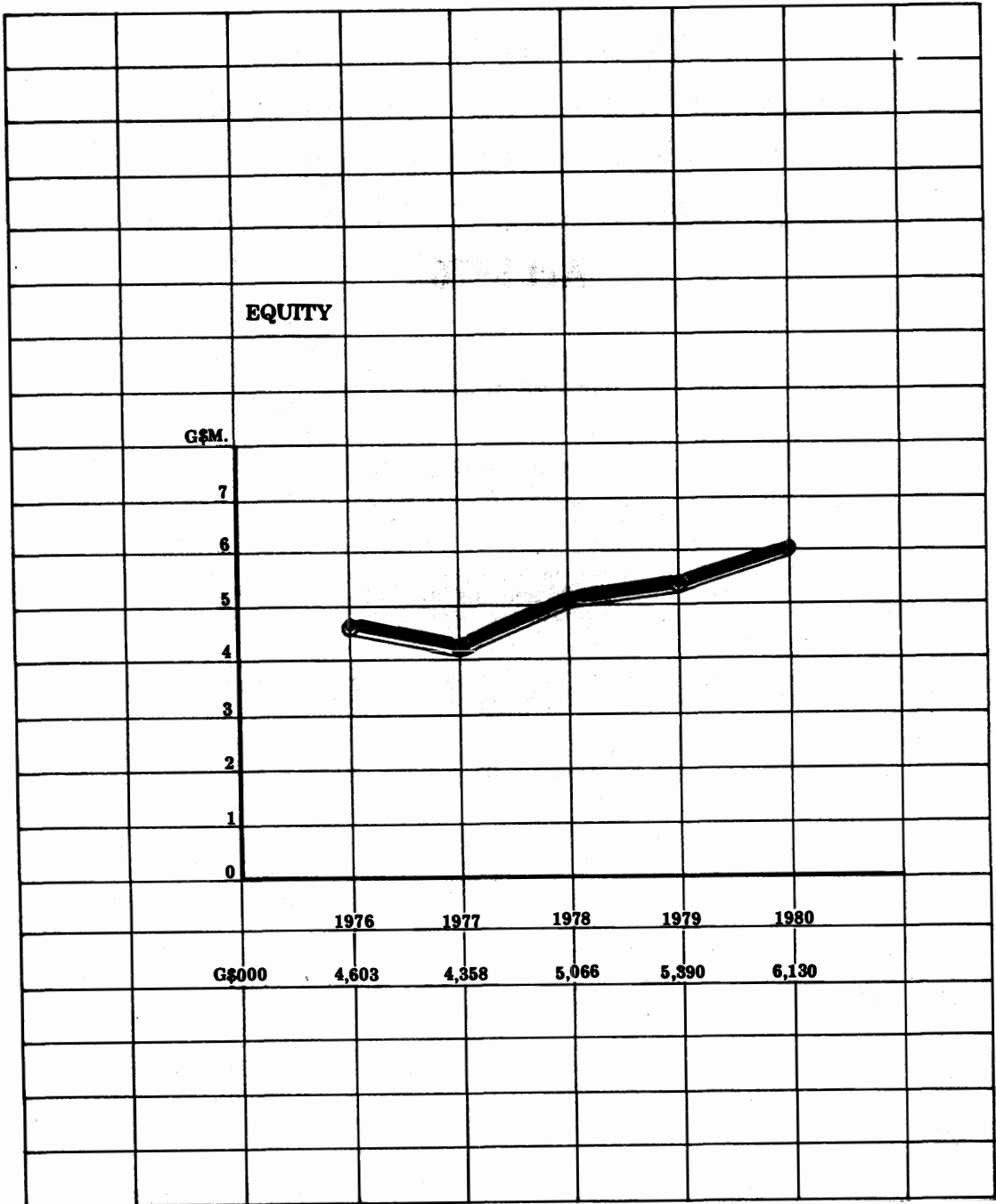
Customers' deposits rose from G\$137,656,960 in 1979 to G\$188,577,358, an increase of 37% over the previous year. The highest recorded increase for the previous four years was 22%.

The three major types of deposits grew significantly for the year. Demand Deposits rose from G\$40.5 million in 1979 to G\$58.6 million in 1980. Time Deposits moved from G\$46.9 million in 1979 to G\$67.7 million, whereas Savings Deposits under the passbook system increased from G\$50.3 million in 1979 to G\$62.3 million in 1980. The percentage increases were 44.7%, 44.3% and 23.9% respectively.



**CAPITAL**

The bank improved its equity position for the year. An increase of 13.7% over the previous year was achieved.



27th May 1981

**Report of the Auditors  
to the Members of the  
Guyana National Co-operative Bank  
Under Section 48 of the  
Co-operative Financial Institutions  
Act 1976**

We have examined the accounts set out on pages 21 to 28 which have been prepared under the historical cost convention and have obtained all the information and explanations we have required.

In our opinion, these accounts give, under the accounting convention stated above, a true and correct view of the state of affairs of the Bank at 31 December 1980 and of the results of its operations and the source and application of its funds for the year then ended, in accordance with generally accepted accounting principles applied on a consistent basis.

**THOMAS, STOLL, DIAS & CO.**

Certified Accountants.

**5 America Street,  
Georgetown,  
Guyana.**

**Statement of Surplus and Deficit  
for the year ended  
31st December, 1980**




	Notes	G\$	1979 G\$
Total revenue from loans, investments and other sources		25,789,886	17,901,335
Total Expenses including depreciation and provision for loan losses		<u>23,629,267</u>	<u>16,226,739</u>
Surplus for the year before taxation	1 (a)	2,160,619	1,674,596
Taxation	12	<u>1,296,000</u>	<u>1,102,182</u>
Surplus for the year after taxation		864,619	572,414
Capital gains on assets (net of tax)		—	<u>117,415</u>
Surplus after capital gains		<u>864,619</u>	<u>689,829</u>
Less:			
Transfer to reserve fund	16	216,155	172,457
Proposed dividends	13	<u>489,825</u>	<u>365,551</u>
		<u>705,980</u>	<u>538,008</u>
Transferred to statement of retained earnings		<u>158,639</u>	<u>151,821</u>

STATEMENT OF RETAINED EARNINGS

Balance at 1 January	434,539	282,718
Transferred from statement of surplus and deficit	<u>158,639</u>	<u>151,821</u>
Balance at 31 December	<u>593,178</u>	<u>434,539</u>

## Balance Sheet as at 31st December, 1980

	Notes	G\$	1979 G\$
<b>ASSETS:</b>			
Cash and balance with Bank of Guyana	2	17,448,954	17,250,635
Balance with and cheques in course of collection on other Banks and Government Institutions	3	<u>30,861,714</u>	<u>23,805,977</u>
		48,310,668	41,056,612
Money at call and short notice	4	7,130,754	12,882,998
Time deposits with foreign banks	5	26,261,850	19,379,187
Investments	6	2,865,745	5,501,173
Loans and advances to customers	7	148,315,779	107,753,768
Customers' liability for acceptances and engagements	8	67,291,223	84,065,933
Bank premises and equipment	9	5,589,071	4,586,844
Other assets	10	<u>5,718,829</u>	<u>5,328,130</u>
<b>Total assets</b>		<u><u>311,483,919</u></u>	<u><u>280,554,645</u></u>
<b>LIABILITIES:</b>			
Customers deposits	11	188,577,358	137,656,960
Acceptances, guarantees and letters of credit		67,291,223	84,065,933
Provision for taxation	12	1,107,304	411,304
Dividends	13	521,457	397,183
Other liabilities	14	<u>47,856,213</u>	<u>52,633,246</u>
<b>Total liabilities</b>		<u><u>305,353,555</u></u>	<u><u>275,164,626</u></u>
<b>Net assets</b>		<u><u>6,130,364</u></u>	<u><u>5,390,019</u></u>
<b>Represented by:</b>			
Share capital	15	4,677,529	4,311,978
Reserve fund	16	859,657	643,502
Retained earnings		<u>593,178</u>	434,539
		<u><u>6,130,364</u></u>	<u><u>5,390,019</u></u>

 ..... Director  
 ..... Director  
 ..... Secretary

**Statement of Source and Application of  
Funds for the year ended  
31st December 1980**

	G\$	1979 G\$
<b>SOURCE OF FUNDS:</b>		
Surplus from operations after taxation	864,619	572,414
Adjustment for item not involving the movement of funds:		
Depreciation	<u>278,529</u>	<u>272,836</u>
Funds generated from operations	1,143,148	845,250
Funds from other sources		
Increase in share capital	365,551	—
Disposal of Bank premises and equipment	—	160,000
6% Debentures	—	550,000
Capital gains on investments	—	114,353
Redemption of Government debentures	<u>2,635,428</u>	<u>2,679,460</u>
	<u>4,144,127</u>	<u>4,349,063</u>
<b>APPLICATION OF FUNDS:</b>		
Taxes paid	600,000	707,850
Capital repayments on 6% debentures	73,333	73,333
Additions to fixed assets	1,207,423	1,268,539
Payment of dividends	365,551	266,916
Increase in working capital	1,897,820	2,032,425
	4,144,127	4,349,063
Increase in working capital is represented by:		
Increase in advances and other accounts	40,952,710	30,301,972
Increase in other current assets	8,384,475	8,791,050
	49,337,185	39,093,022
Increase in deposits, current and other accounts	47,439,365	37,060,597
	1,897,820	<u>2,032,425</u>



## Summary of Accounting Policies

### Amalgamation

The Financial Statements include the results of operation and the Assets and Liabilities of Head Office and the following branches of the Bank:

Timehri (Sub)	Anna Regina	Corriverton
North Road	New Amsterdam	Melanie Damishana (Sub)
Linden	Rose Hall	Kwakwani (Sub)
	High Street	Vreed-en-Hoop

### Securities

Securities are held for investment purposes and are carried at cost or valuation except for treasury bills which are adjusted for accretion of discounts.

### Provision for losses

Provision for losses represents the amount which in management's judgement is necessary to maintain the reserve for losses at an appropriate level.

This judgement is based on current delinquencies, the nature and characteristics of the portfolio and general economic conditions and trends.

### Bank premises and equipment

Bank premises and equipment are stated at cost less accumulated depreciation.

Depreciation is computed on a reducing balance method at the rates specified below which are estimated to write down the assets to their residual values over their expected useful lives.

Bank premises	2%	Fixtures & Fittings	10%
Motor vehicles	25%	Sundry assets	10%
Office Furniture & Equipment	10%	Air condition systems	10%

### Pension Plan

The Bank participates in a contributory pension plan which is administered by the Guyana National Co-operative Bank Trust Corporation to provide pensions for its employees.

### Foreign currency

Results of operations are included at rates of exchange prevailing during the year. At balance sheet date all amounts denominated in foreign currencies are translated to Guyana dollars at exchange rates ruling on that date, gains or losses arising on such translation are recognised in the accounts.

## Notes on the Accounts

1. (a) Surplus before taxation

The surplus before taxation is arrived at after taking into account the following:

	G\$	1979 G\$
<b>Income</b>		
Commission and other operating revenue	2,468,920	2,066,096
Interest on loans and advances	19,365,779	13,192,025
Income from money at call and short notice	156,122	122,017
Income from Government debentures	338,444	488,697
Income from time deposits with foreign banks	3,246,835	1,889,566
Service charge on deposits	<u>213,786</u>	<u>142,934</u>
	<u>25,789,886</u>	<u>17,901,335</u>
<b>Expenses</b>		
Other operating expenses	2,909,095	2,756,645
Salaries and other staff benefits	5,242,255	4,045,474
Depreciation	278,529	272,836
Provision for loan losses	1,173,880	680,085
Interest paid on deposits	9,901,769	6,974,011
Interest paid on borrowed funds	3,741,082	978,239
Other charges	<u>382,657</u>	<u>519,449</u>
	<u>23,629,267</u>	<u>16,226,739</u>
Surplus	<u>2,160,619</u>	<u>1,674,596</u>

(b) The 1979 expenses have been reclassified to conform with those of 1980.

2. Cash and balance with Bank of Guyana

Local currency	8,233,130	6,262,570
Foreign currency	761,296	575,956
Bank of Guyana reserve account	<u>8,454,528</u>	<u>10,412,109</u>
	<u>17,448,954</u>	<u>17,250,635</u>

3. Balance with and cheques in course of collection on other banks and Government institutions:

Balance with branches (net)	8,284,144	15,639,482
Balance with corresponding banks (net)	2,138,129	( 446,944)
Balance due by Agency — Post Office Corporation	3,591,106	865,340
Cheques and items in course of collection	<u>16,848,335</u>	<u>7,748,099</u>
	<u>30,861,714</u>	<u>23,805,977</u>

4. Money at call and short notice

Bank of Guyana special deposits	34,450	31,527
*External payment deposit	<u>7,096,304</u>	<u>12,851,471</u>
	<u>7,130,754</u>	<u>12,882,998</u>

# GUYANA NATIONAL CO-OPERATIVE BANK

\*This represent amounts deposited by customers who are awaiting the approval of the Bank of Guyana for payment of suppliers.

## 5. Time deposits with foreign banks

This amount represents cash collateral against Letters of Credit established by our Correspondent Banks.

26,261,850 19,379,187

## 6. Investments

Government of Guyana Debentures  
Other investments less adjustment for diminution in value

2,699,819 5,325,967

165,926 175,206

2,865,745 5,501,173

## 7. Loans and advances to customers

Loans  
Advances to customers

56,157,287 42,627,565

97,927,360 69,721,191

154,084,647 112,348,756

Less:

Accumulated provision for bad and doubtful debts

5,768,868 4,594,988

148,315,779 107,753,768

## 8. Customers' liability for acceptances and engagements

Acceptances outstanding  
Endorsements and guarantees outstanding

59,625,954 78,538,163

7,665,269 5,527,770

67,291,223 84,065,933

G\$

1979  
G\$

## 9. (a) Bank premises and equipment

Cost:

Bank premises

4,199,184 3,183,270

Office furniture and equipment

2,744,374 2,649,129

Fixtures and fittings

359,208 312,554

Sundry assets

160,330 131,866

Air conditioning systems

179,909 131,636

Motor vehicles

162,368 162,368

Work-in-progress

51,144 78,271

7,856,517 6,649,094

Less: \*6% debenture for assets taken over from Barclays Bank International

403,334 476,667

Carried Forward

7,453,183 6,172,427

**GUYANA NATIONAL CO-OPERATIVE BANK**

Brought Forward	7,453,183	6,172,427
Depreciation:		
Bank premises	273,257	213,465
Office furniture, equipment and other fixed assets	<u>1,590,855</u>	<u>1,372,118</u>
Net fixed assets at 31 December	<u>5,589,071</u>	<u>4,586,844</u>
Movements during the year:		
Net amount at 1 January	5,063,511	4,195,392
Additions during the year	1,207,423	1,268,539
Disposals at net book value	—	( 127,584)
Depreciation charged during the year	( 278,529)	( 272,836)
* 6% Debenture	( 403,334)	( 476,667)
	<u>5,589,071</u>	<u>4,586,844</u>

\*This debenture is guaranteed by the Government of Guyana and is repayable by fifteen instalments at six months interval which commenced on 21 May 1979.

- (b) Included in fixed assets is an amount of \$1,100,000 which represents the approximate cost of Head Office and Linden buildings. This sum has been arrived at after consultation between the Managing Director and the Contractor concerned and the Ministry of Finance. It is expected that when the final amount is agreed this provisional figure will be adjusted.
- (c) Capital commitment  
No provision has been made in these accounts for the following capital commitment:

	G\$	1979 G\$
Contracted	<u>906,693</u>	<u>400,000</u>
10. Other assets		
Revenue due from customers	3,747,788	2,881,756
Office supplies and stationery	345,068	643,139
Accrued interest — foreign banks	656,998	631,634
Interest accrued on debentures	56,730	92,420
Miscellaneous items	912,245	482,469
Prepaid interest on advances from Bank of Guyana	—	596,712
	<u>5,718,829</u>	<u>5,328,130</u>
11. Customers' deposits		
Savings and time deposits	130,011,307	97,197,418
Demand deposits	<u>58,566,051</u>	<u>40,459,542</u>
	<u>188,577,358</u>	<u>137,656,960</u>
12. Provision for taxation		
Balance as at 1 January	411,304	( 12,382)
Add:		
Prior year charge — income & corporation tax	—	58,712
Current year charge — income, corporation and property tax	<u>1,296,000</u>	<u>1,043,470</u>
	1,707,304	1,089,800
Capital gains tax	—	29,354
Carried Forward	1,707,304	1,119,154

**GUYANA NATIONAL CO-OPERATIVE BANK**

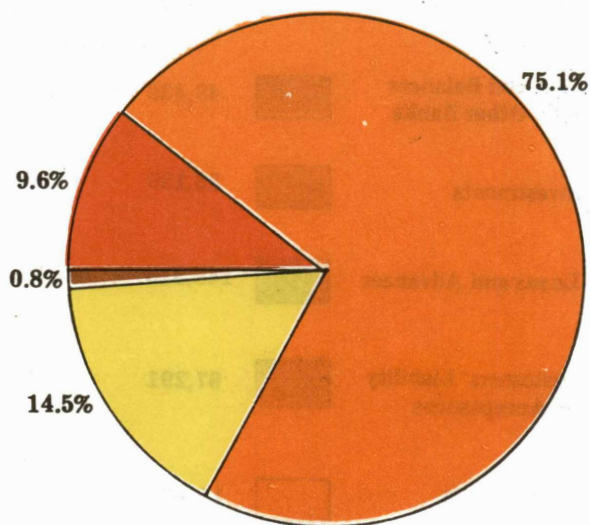
Brought Forward	1,707,304	1,119,154
Less:		
Amount paid over to Commissioner of Inland Revenue	( 600,000)	( 707,850)
	<u>1,107,304</u>	<u>411,304</u>
		<b>1979</b>
	<b>G\$</b>	<b>G\$</b>
<b>13. Proposed dividends</b>		
Balance as at 1 January	397,183	298,548
Payments during the year	<u>365,551</u>	<u>266,916</u>
	31,632	31,632
Dividends proposed for the year	<u>489,825</u>	<u>365,551</u>
Balance at 31 December	<u>521,457</u>	<u>397,183</u>
<b>14. Other liabilities</b>		
Advance from Bank of Guyana	22,000,000	22,000,000
Demand liabilities	9,499,911	15,067,745
Time liabilities	9,419,986	10,970,785
Official cheques	6,552,798	4,327,135
Other accounts	<u>383,518</u>	<u>267,581</u>
	<u>47,856,213</u>	<u>52,633,246</u>
<b>15. Share capital</b>		
Authorised 100,000 ordinary shares of \$100 each	<u>10,000,000</u>	<u>10,000,000</u>
Issued and fully paid 46,650 ordinary shares of \$100 each	4,665,000	4,300,600
Partly paid shares	<u>12,529</u>	<u>11,378</u>
	<u>4,677,529</u>	<u>4,311,978</u>
<b>16. Reserve fund</b>		
At 1 January	643,502	471,045
Transfer from statements of surplus and deficit	<u>216,155</u>	<u>172,457</u>
At 31 December	<u>859,657</u>	<u>643,502</u>

Section 50 of the Co-operative Financial Institutions Act 1976 provides that the sum of twenty-five percent of the net surplus of the Bank before any dividend is declared be transferred to a reserve fund whenever the amount of the reserve fund is less than the paid-up capital of the Bank.

This section also provides that any net loss suffered by the Bank should be first charged to the reserve fund.

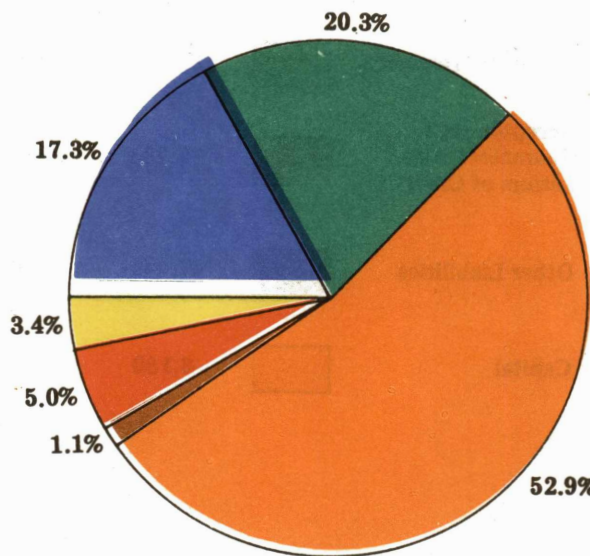
SOURCE OF REVENUE DOLLAR 1980

	Amount (G\$000)	Percent
Commission and other Revenue	2,469	9.6%
Interest on Loans and Advances	19,366	75.1%
Income from Investments	3,741	14.5%
Service charge on Deposits	214	0.8%



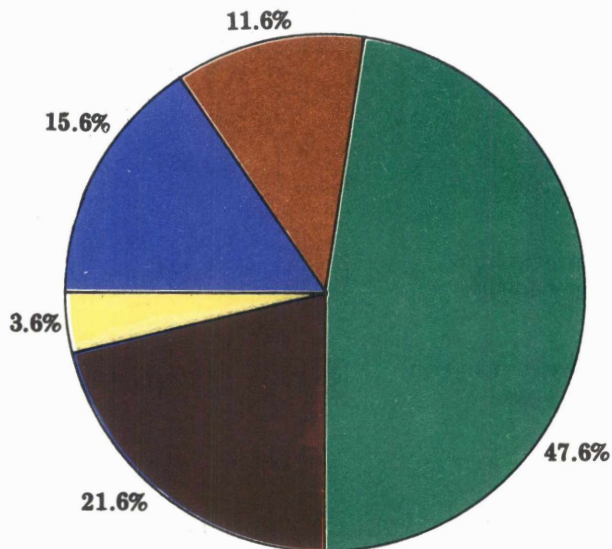
DISTRIBUTION OF REVENUE DOLLAR 1980

	Amount (G\$000)	Percent
Other Operating Expenses	4,466	17.3%
Salaries and other Staff Benefits	5,242	20.3%
Interest paid on Deposits	13,643	52.9%
Depreciation	278	1.1%
Reserve for Taxation	1,296	5.0%
Proposed Dividends, Retained Earnings and Reserve Fund	865	3.4%



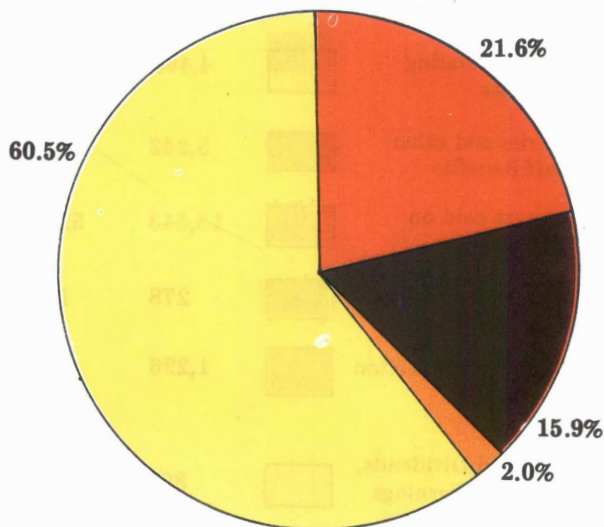
GROSS ASSETS AS AT DECEMBER 1980  
(INCLUDING CUSTOMERS' LIABILITY ON ACCEPTANCES)

	Amount (G\$000)	Percent
Cash and Balances with Other Banks	48,430	15.6%
Investments	36,139	11.6%
Loans and Advances	148,315	47.6%
Customers' Liability on Acceptances	67,291	21.6%
Other Assets	11,308	3.6%



GROSS LIABILITIES AS AT DECEMBER 1980  
(INCLUDING ACCEPTANCES, GUARANTEES AND LETTERS OF CREDIT)

	Amount (G\$000)	Percent
Customers Deposits	188,577	60.5%
Acceptances, Guarantees And Letters of Credit	67,291	21.6%
Other Liabilities	49,485	15.9%
Capital	6,130	2.0%



# Five Years Summary of Earnings

	1980	1979	1978	1977	1976
<b>Interest Income</b>	22,865,664	15,422,220	10,634,683	7,449,828	7,092,585
<b>Less: Interest Expense</b>	14,025,508	8,471,699	5,212,042	3,081,764	2,829,840
<b>Net Interest Differential Income</b>	8,840,156	6,950,521	5,422,641	4,368,064	4,262,745
<b>Service Charge on Deposits</b>	218,786	142,934	143,981	98,997	124,302
<b>Commission and other Revenue</b>	2,468,920	2,183,511	1,757,587	1,263,680	2,492,617
<b>Operating Income Less Interest Expenses</b>	<u>11,522,862</u>	<u>9,276,966</u>	<u>7,324,209</u>	<u>5,730,741</u>	<u>6,879,664</u>
<b>Salaries and Other Staff Benefits</b>	5,242,255	4,045,474	3,338,098	2,878,840	2,400,358
<b>Other Operating Expenses — including actual loan losses</b>	<u>4,119,988</u>	<u>3,439,481</u>	<u>2,572,303</u>	<u>3,101,547</u>	<u>2,840,028</u>
<b>Non-Interest Operating Expenses</b>	<u>9,362,243</u>	<u>7,484,955</u>	<u>5,910,401</u>	<u>5,980,387</u>	<u>5,240,386</u>
<b>Income before Taxation, Reserve Funds and Dividends</b>	2,160,619	1,792,011	1,413,808	(249,646)	1,639,278
<b>Reserve For Taxation</b>	(1,296,000)	(1,102,182)	(664,067)	—	(1,178,014)
<b>Reserve Fund</b>	(216,155)	(172,457)	(187,435)	—	( 115,312)
<b>Proposed Dividends</b>	(489,825)	(365,551)	(279,588)	—	( 268,803)
<b>NET INCOME</b>	<u>158,639</u>	<u>151,821</u>	<u>282,718</u>	<u>(249,646)</u>	<u>82,149</u>



**Statistic**  
**Five Year Gr**

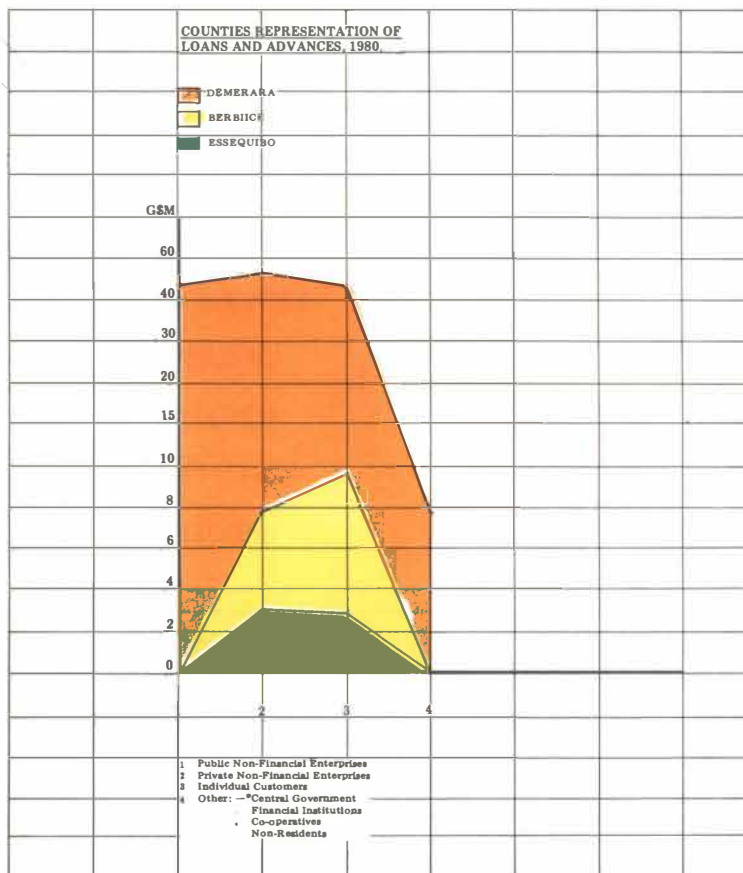
<b>G\$ ASSETS</b>	<b>1980 AMOUNT</b>	<b>1979 AMOUNT</b>
Coins, Notes and Balance with Bank of Guyana	17,448,954	17,250,635
Balance with and cheques in course of Collection on other banks	30,981,353	23,805,977
Money at Call and Short Notice	7,130,754	12,882,998
Time Deposits with Foreign Banks	26,142,211	19,379,187
Other Investments	2,865,745	5,501,173
Loans and Advances to customers	154,084,647	112,348,756
Less: Provision for probable loan losses	5,768,868	4,594,988
Net Loans and Advances	148,315,779	107,753,768
Bank Premises and Equipment at cost less amount written off.	5,589,071	4,586,844
Other assets	5,718,829	5,328,130
<b>TOTAL</b>	<b>244,192,696</b>	<b>196,488,712</b>
<b>LIABILITIES</b>		
Savings, Time and Demand Deposits	188,577,358	137,656,960
Other Liabilities	47,856,213	52,633,246
Proposed Dividends	521,457	397,183
Reserve for taxation	1,107,304	411,304
Shares fully and partly paid	4,677,529	4,311,978
Reserve Fund	859,657	643,502
Retained Earnings	593,178	434,539
<b>TOTAL</b>	<b>244,192,696</b>	<b>196,488,712</b>
Acceptances and confirmed credits on account of customers	59,625,954	78,538,163
Engagements on account of customers	7,665,269	5,527,770
<b>TOTAL</b>	<b>67,291,223</b>	<b>84,065,933</b>

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1978 AMOUNT	1977 AMOUNT	1976 AMOUNT
19,815,787	15,576,329	10,629,128
21,821,009	18,851,888	29,785,583
12,548,521	20,100	12,101
10,342,430	8,146,742	5,126,254
8,180,633	19,149,593	22,067,223
84,780,474	65,551,532	61,366,565
3,914,903	3,513,113	3,355,193
80,865,571	62,038,419	58,011,372
4,195,392	4,185,858	3,784,136
1,914,355	3,660,689	1,713,992
159,683,698	131,629,618	131,129,789
132,621,425	113,178,618	113,182,069
21,710,366	13,717,408	11,157,656
298,548	259,753	263,803
(12,382)	116,051	1,923,019
4,311,978	4,311,978	4,069,986
471,045	283,610	324,794
282,718	—	208,462
159,683,698	131,629,618	131,129,789
39,364,459	14,926,896	26,616,621
5,245,839	5,176,946	4,033,746
44,610,298	20,103,842	30,650,367

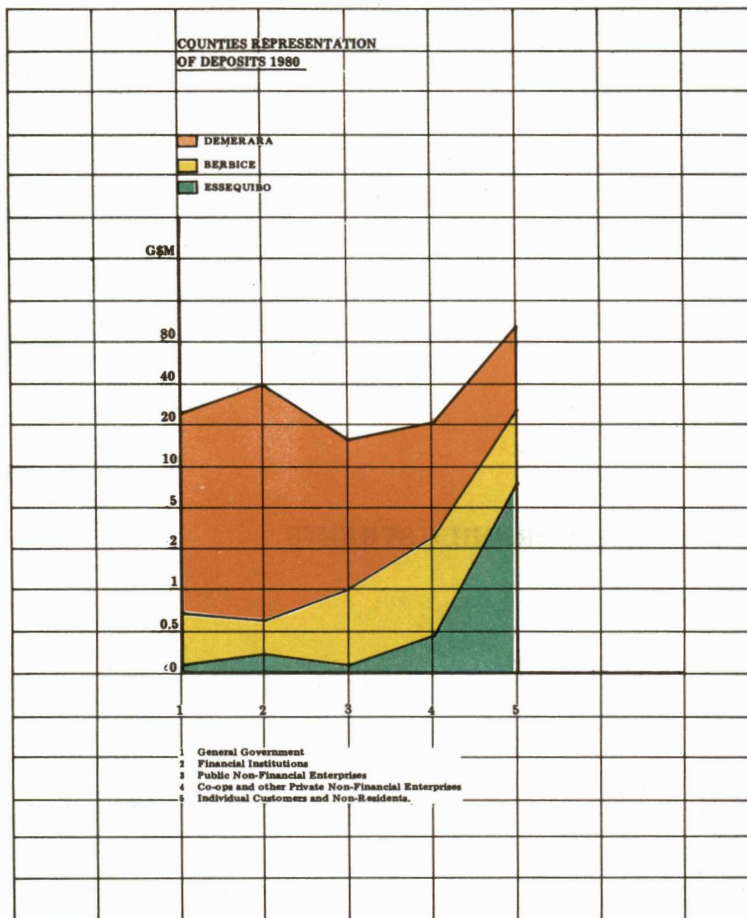
LOANS & ADVANCES PER SECTOR

	1980	1979	1978	1977	1976
<b>G\$ 000</b>					
General Government	779	486	1,332	540	477
Financial Institutions	1,715	536	640	202	2,978
Public Non-Financial Enterprises	47,908	37,376	32,562	21,670	18,569
Co-operatives	5,165	5,758	2,529	3,762	3,115
Other Private Non-Financial Enterprises	52,124	37,995	19,309	23,077	20,024
Individual Customers	46,175	30,064	28,205	16,075	15,492
Non Residents	219	134	203	226	712
<b>TOTAL</b>	<b>154,085</b>	<b>112,349</b>	<b>84,780</b>	<b>65,552</b>	<b>61,367</b>



DEPOSITS PER SECTOR

G\$000	1980	1979	1978	1977	1976
General Government	25,627	18,111	10,872	9,232	8,832
Financial Institutions	38,908	11,313	17,895	9,787	11,940
Public Non-Financial Enterprises	16,297	17,496	28,189	28,089	32,356
Co-operatives	3,331	2,337	1,093	1,366	2,680
Other Private Non-Financial Enterprises	16,753	12,306	18,164	10,721	13,235
Individual Customers	82,543	71,664	52,998	49,059	41,749
Non-Residents	5,118	4,430	3,410	4,925	2,390
<b>TOTAL</b>	<b>188,577</b>	<b>137,657</b>	<b>132,621</b>	<b>113,179</b>	<b>113,182</b>



## Officers of the Bank

### HEAD OFFICE:

Managing Director

Stephen G. Backer

### STAFF AND ADMINISTRATION

Senior Assistant Manager

Clarence R. Walcott

### ACCOUNTS AND OPERATIONS

Senior Assistant Manager

John F. Alleyne

### ACCOUNTING DEPARTMENT

Assistant Manager  
Junior Assistant Manager  
Statistical Officer

Christopher H.K. Persaud  
Orin B.F. Hamilton  
Winslow A. Davis

### ADMINISTRATION DEPARTMENT

Assistant Manager — Personnel  
Junior Assistant Manager — Training

Joyce Hendrickson  
Cheryl Frank

### AUDIT DEPARTMENT

Assistant Manager  
Junior Assistant Manager

Joseph Alfred  
Clifford Lyght

### LEGAL DEPARTMENT

Junior Assistant Manager

Rosalie Robertson

### SECURITIES DEPARTMENT

Assistant Manager

William Argyle

### MAIN BRANCH — LOMBARD & CORNHILL STREETS

### OPERATIONS DEPARTMENT

Assistant Manager  
Junior Assistant Manager  
Junior Assistant Manager

Neil Dow  
Merlyn Munroe  
Marjorie Doobay

### CREDIT DEPARTMENT

Assistant Manager  
Assistant Manager  
Junior Assistant Manager  
Junior Assistant Manager

Lawrence M. Farley  
Hubert Harper  
Claire Clarke  
Carol Blenman

**SYSTEMS & DATA PROCESSING  
DEPARTMENT**

**Data Processing Manager  
Junior Assistant Manager**

**Yvo B. Morris  
Courtney Andrews**

**LINDEN BRANCH**

**Manager  
Junior Assistant Manager  
Junior Assistant Manager**

**Henley W. Adams  
Sandra Adams  
Patsy Russell**

**INTERNATIONAL DEPARTMENT**

**Manager  
Junior Assistant Manager  
Junior Assistant Manager**

**John Tracey  
Edgar Spencer  
Paula Pierre-Holder**

**G.P.O. BRANCH**

**Manager  
Junior Assistant Manager  
Junior Assistant Manager**

**Gavin M.R. Caleb  
Alyce Lyken  
Gillian Peraud**

**ANNA REGINA BRANCH**

**Manager**

**Walton David**

**CORRIVERTON BRANCH**

**Manager**

**Anthony Jerrick**

**NEW AMSTERDAM BRANCH**

**Manager**

**Premnauth Hardowar**

**ROSEHALL BRANCH**

**Officer-in-Charge**

**Dennis Greaves**

**VREED-EN-HOOP BRANCH**

**Manager**

**Marilyn Perico**

**KWAKWANI BRANCH**

**Officer-in-Charge**

**Godfrey Conway**

**MELANIE DAMISHANA BRANCH**

**Officer-in-Charge**

**Agnes Holman**

**TIMEHRI BRANCH**

**Officer-in-Charge**

**James Bovell**

## Head Office and Branches of the Bank

### HEAD OFFICE

1 Lombard & Cornhill Streets  
Georgetown  
Tel: 57810-9  
57813 after hours

### CORRIVERTON BRANCH

Corriverton Town  
Corentyne  
Berbice  
Tel: 039-231

### HIGH STREET BRANCH

High & Drysdale Streets  
Georgetown  
Tel: 69778; 66879

### LINDEN BRANCH

20, Republic Avenue  
Linden  
Demerara River  
Tel: 04-3203-6; 04-3499

### GPO BRANCH

North Road & Savage Alley  
Georgetown  
Tel: 67267-9; 67851; 67729

### KWAKWANI BRANCH

Kwakwani Park  
Berbice River  
Tel: 040-240

### NEW AMSTERDAM BRANCH

Strand & New Streets  
New Amsterdam  
Berbice  
Tel: 03-2633; 03-2639

### ANNA REGINA BRANCH

Anna Regina  
Essequibo Coast  
Tel: 071-225

### ROSE HALL BRANCH

Rose Hall Town  
Corentyne  
Berbice  
Tel: 037-2772

### VREED-EN-HOOP BRANCH

Vreed-en-Hoop  
West Coast Demerara  
Tel: 064-367

### MELANIE DAMISHANA BRANCH

Melanie Damishana  
East Coast Demerara  
Tel: 029-336

### TIMEHRI BRANCH

Timehri International Airport  
Timehri  
Tel: 061-267

## List of Correspondent Banks

### United States of America:

- (1) Bankers Trust Co.,  
P.O. Box 318,  
Church Street Station,  
New York, N.Y. 10015,  
United States of America.
- (2) Bank of America,  
P.O. Box 466,  
Church Street Station,  
New York, N.Y. 10015,  
United States of America.
- (3) Continental Bank International,  
One Liberty Plaza,  
91 Liberty Street,  
New York, N.Y. 10006,  
United States of America.
- (4) Irving Trust Co.,  
One Wall Street,  
New York, N.Y. 10015,  
United States of America.
- (5) First Chicago International-Banking  
Corporation,  
767 Fifth Avenue,  
New York, N.Y. 10022,  
United States of America.
- (6) Citizens & Southern International Bank,  
1101 Bricknell Avenue,  
P.O. Box 014 299,  
Main Office, Miami,  
Florida 33101,  
United States of America.
- (7) American Express International  
Banking Corporation,  
American Express Plaza,  
New York, N.Y. 10004,  
United States of America.

AMERICAN SECURITY BANK INTERNATIONAL  
777 BRICKNELL AVENUE,  
SUITE 602,  
MIAMI, FLORIDA 33181

### United Kingdom:

- (1) Lloyds Bank Ltd.,  
Overseas Department,  
P.O. Box 19,  
6 Eastcheap,  
London EC 3P 3AB,  
England.

- (2) Bankers Trust Co.,  
P.O. Box 138,  
9 Queen Victoria Street,  
London EC4P 4DB,  
England.
- (3) Havana International Bank Ltd.,  
20 Ironmonger Lane,  
London EC2V 8EY,  
England.
- (4) Co-operative Bank Ltd.,  
Head Office, P.O. Box 101,  
New Century House,  
Manchester M60 4EP,  
London,  
England.
- (5) Midland Bank Limited,  
Sheffield Operations Centre,  
P.O. Box 72, Deacon House,  
192 Eyre Street,  
Sheffield S1 3GQ,  
England.

### Canada:

- (1) Toronto Dominion Bank,  
International Division,  
Head Office,  
Toronto,  
Canada M5K 1A2.

### Germany:

- (1) Deutsche Außenhandelsbank  
Aktiengesellschaft,  
108 Berlin,  
Unter den Linden 24 - 30,  
Germany.
- (2) Vereins-Und Westbank,  
Alter Wall 20 - 22,  
2000 Hamburg 11,  
Germany.



**Caribbean —**

**Trinidad:**

- (1) **Workers Bank of Trinidad & Tobago,  
P.O. Box 927,  
Duncan Street & Independence Sq.,  
Port-of-Spain,  
Trinidad.**
- (2) **National Commercial Bank  
of Trinidad & Tobago,  
P.O. Box 718,  
Port-of-Spain,  
Trinidad.**

**Jamaica:**

- (1) **Workers Savings & Loans Bank,  
134 Tower Street,  
Kingston,  
Jamaica.**

**Surinam:**

- (1) **De Surinaamsche Bank N.V.,  
Gravenstraat 26 — 28,  
Paramaribo,  
Surinam.**
- (2) **Hakrinbank N.V.,  
Paramaribo,  
Surinam.**

**St Kitts:**

- (1) **St. Kitts-Nevis-Anguilla  
National Bank, Limited,  
P.O. Box 343,  
Basseterre,  
St. Kitts, W.I.**

**Barbados:**

- (1) **Barbados National Bank,  
Broad Street,  
Bridgetown,  
Barbados.**

**St Vincent:**

- (1) **National Commercial Bank of  
St Vincent,  
Cr. Halifax Street,  
Kingston,  
St. Vincent.**

**Dominica:**

- (1) **National Commercial & Development  
Bank of Dominica,  
64 Hillsborough Street,  
Roseau, Dominica.**

**Grenada:**

- (1) **National Commercial Bank of  
Grenada Limited,  
P.O. Box 57,  
Corner Halifax & Hillsborough Streets,  
St. Georges,  
Grenada.**

**Antigua:**

- (1) **Antigua Commercial Bank,  
St. Mary's & Thames Street,  
St. Johns,  
Antigua.**

**St. Lucia:**

- (1) **St. Lucia Co-op Bank Ltd.,  
21 Bridge Street,  
Castries,  
St. Lucia.**

**Martinique:**

- (1) **Credit Martiniquais,  
Rue de la Liberte,  
Forte de France,  
Martinique.**

**Dominican Republic:**

- (1) **Banco de Reservas,  
De la Republica Dominicana.**

**Venezuela:**

- (1) **Banco Central de Venezuela,  
Avenida Urdaneta,  
Caracas,  
Venezuela.**
- (2) **Ljubljanska Banka,  
Avenida Francisco de Miranda,  
Apartado 68853 Altamira,  
Caracas,  
Venezuela.**

**Brazil:**

- (1) Banco do Brasil,  
Avenida Rio Branco 65-14 Andar,  
Rio de Janeiro (R.J.)  
Brazil.

**USSR:**

- (1) Vneshtorga Bank (Moscow),  
Bank for Foreign Trade of the USSR,  
103016 Moscow 315 Kopevski Lane,  
Vneshtorgbank,  
Moscow.

**Cuba:**

- (1) Banco Nacional de Cuba,  
La Habana,  
Cuba.

**Puerto Rico:**

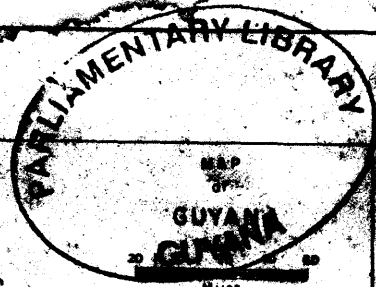
- (1) Banco de Ponce,  
Head Office, Ponce,  
Plaza Delgetan,  
Box 4228,  
Ponce,  
Puerto Rico 00731.

**Romania:**

- (1) Romanian Bank for Foreign Trade,  
22 - 24 Calea Victoriei,  
Bucharest,  
Romania.

**Switzerland:**

- (1) Union Bank of Switzerland,  
8001 Zurich,  
Bahnhofstrasse 45,  
Switzerland.



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Guyana is situated on the north-east coast of the continent of South America with the Atlantic Ocean on the north, Surinam on the east, Brazil on the south and south-west, and Venezuela on the west.

The length of Surinam/Guyana boundary is 390 miles — Approx. 624 kilometres; the Venezuela/Guyana is 420 miles — Approx. 672 kilometres and the Brazil/Guyana boundary is 750 miles — Approx. 1200 kilometres.

It has an area of 83,000 square miles — Approx. 216,000 kilometres sq. divided into three counties — Essequibo, Demerara and Berbice.

Exports of bauxite, sugar and rice form a great part of the Foreign Exchange earnings.

Bauxite is mined in the Upper Demerara region, sugar cane is grown mainly in Berbice and Demerara and rice is grown through-out the Essequibo, Demerara and Berbice coast land area.